

# **Chapter 16**

## **Obtaining and Estimating Cash Flows**

### **16.2 Cost Viewpoints**

**Ex.** The total cost  $TC$  and total revenue  $TR$  functions with respect to the annual production are given by the expression

$$TC(x) = 1000 + 2x, \quad TR(x) = 6x - 0.001x^2$$

,where  $x$  is the number of units sold per year, and the selling price in \$.

Determine the following:

1. Over what range of production is the profit possible?
2. The value of  $x$  that maximizes profit.
3. The maximum profit for a year.
4. The fixed cost per year.
5. The average cost of producing 2000 units.
6. The marginal cost at the production level of 2000 units.

## Solution

1.

$$TR = TC \rightarrow TP = 0$$

$$TR - TC = 0$$

$$6x - 0.001x^2 - 1000 - 2x = 0$$

$$4x - 0.001x^2 - 1000 = 0$$

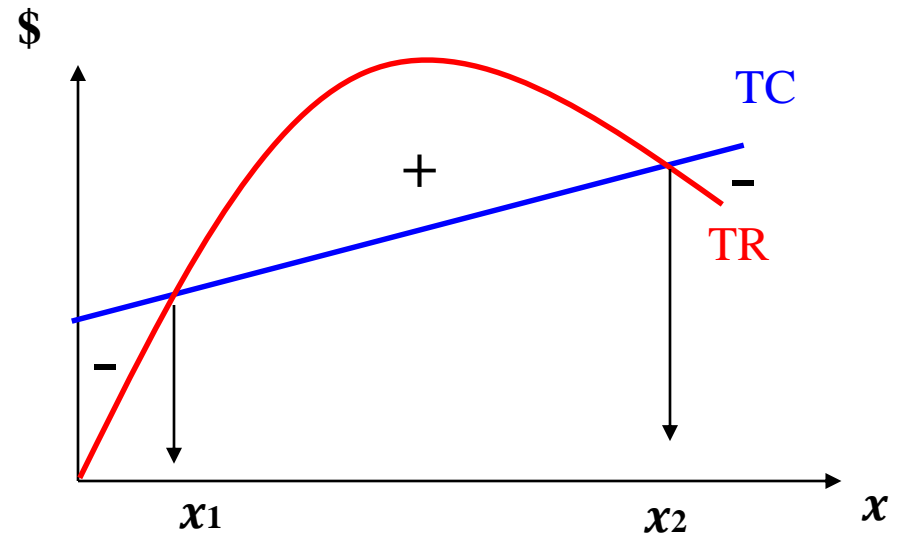
$$-0.001x^2 + 4x - 1000 = 0$$

$$ax^2 + bx + c = 0$$

$$x_1 = 267.949 \text{ unit/year}$$

$$x_2 = 3732.05 \text{ unit/year}$$

$$\text{so, } 267.949 < x < 3732.05$$



$$x = \frac{-b \pm \sqrt{b^2 - 4ac}}{2a}$$

## Solution

2.  $TP(x) = -0.001x^2 + 4x - 1000$

$$\frac{d TP(x)}{dx} = 0 \quad - 0.002x + 4 = 0 \quad \rightarrow \quad x = 2000 \text{ units/year}$$

3.  $TP(2000) = -0.001(2000)^2 + 4(2000) - 1000$

$$TP(2000) = \$3000$$

4.  $FC = \$1000$

5.  $AC(x) = \frac{TC(x)}{x} = \frac{1000 + 2x}{x} = \frac{1000 + 2x}{x}$

$$AC(2000) = \frac{TC(2000)}{2000} = \frac{1000 + 2(2000)}{2000} = \$2.5$$

6.  $MC(x) = \frac{d TC(x)}{dx} = \frac{d}{dx} [1000 + 2x] = \$2$

or  $MC = TC(2001) - TC(2000) = \$2 .$

**Ex.** Two machines are being considered for a project investment. The variable cost and the annual fixed cost are shown in the following table:

Machine	Fixed Cost, SR	Variable Cost, SR
A	3600	10.5
B	4275	8.25

1. What is the number of units/year for break-even between two machines ?
2. If the estimated number of units/year is 1000 ,what the annual savings are estimated if machine (B) is used instead of machine (A).

## Solution

1.

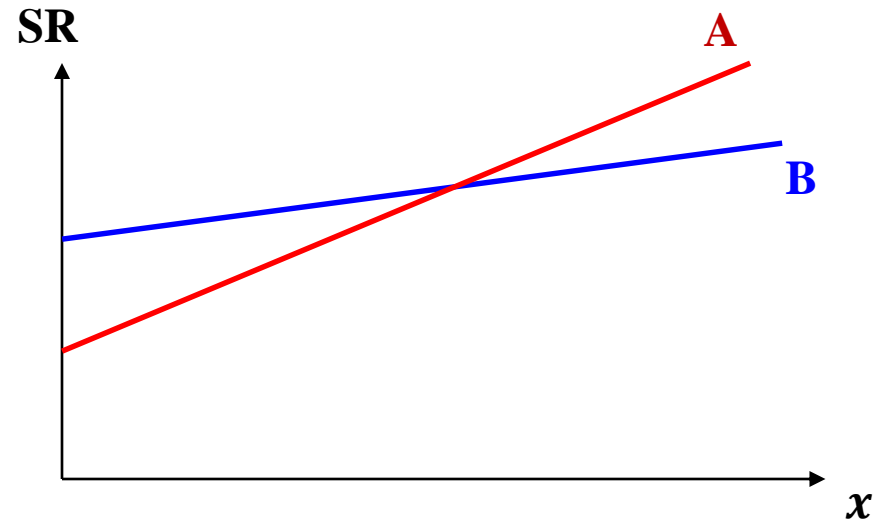
$$TC(x)_A = 3600 + 10.5x$$

$$TC(x)_B = 4275 + 8.25x$$

$$TC(x)_A = TC(x)_B$$

$$3600 + 10.5x = 4275 + 8.25x$$

$$\rightarrow x = 300$$



2.

$$TC(1000)_A = 3600 + 10.5(1000) = 14100 \text{ SR}$$

$$TC(1000)_B = 4275 + 8.25(1000) = 12525 \text{ SR}$$

The estimated annual savings are 1575 SR