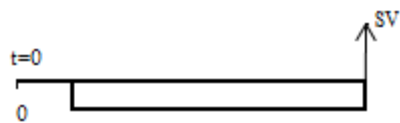


## Replacement Analysis

- Two approaches are commonly used in replacement analyses: Cash Flow Approach(insider viewpoint) and Opportunity cost approach (outsider viewpoint)

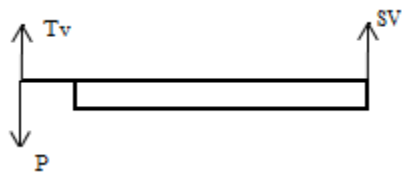
### a. Cash Flow Approach(insider viewpoint)

#### 1. Defender (Old machine)



"Hint: the value at  $t=0$  equal to zero if does not have maintenance"

#### 2. Challenger (New machine)

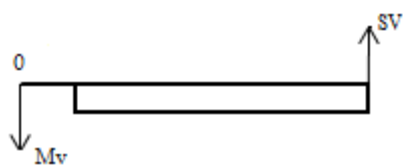


#### 3. Lease

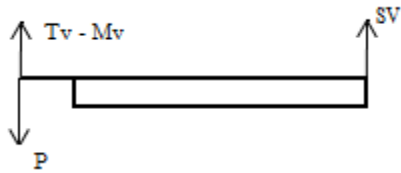


### b. Opportunity cost approach (outsider viewpoint)

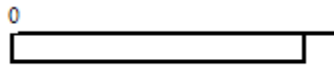
#### 1. Defender (Old machine)



## 2. Challenger (New machine)



## 3. Lease



- **Steps to compare between alternatives**

1. Calculate the EUAC for each alternatives by (present or annual or Future worth)
2. Select the minimized value of EUAC.

- **Notes**

1.  $T_v$  = "Trade value "and  $M_v$  = "Market value"
2. **book value** neglected.
3. **Sunk cost** neglected.
4. **Salvage value** used in old & new machine but neglected in lease machine.
5. If not given in equation Trade value used  $T_v = M_v$ .

# Economic Analysis

## Ex.1

Apricot computers are considering replacing its material handling system and either purchasing or leasing a new system. The old system has an annual operating and maintenance cost of \$350,000, remaining life of 8 years, and an estimated salvage value of \$5000 at that time.

A new system can be purchased for \$250,000 it will be worth \$25,000 in 8 year; and it will annual operating and maintenance cost of \$18000/year . it a new system is purchased, the old system can be traded in for \$20,000.

Leasing a new system will cost \$26,000/year, payable at beginning of the year, plus operating costs of \$9000/year, payable at the end of the year. If the system is leased, the old system will be sold for \$10,000

MARR is 15%.compare the annual worth of keeping the old system, buying a new system, and leasing a new system based upon a planning horizon of 8 years.

- Use the insider viewpoint approach.
- Use the outsider viewpoint approach.

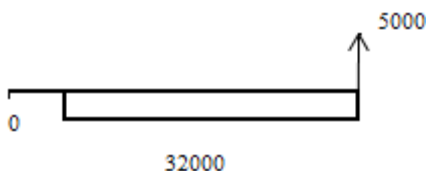
### Solution

Old	New	Lease
O&M=\$ 32,000/year Sv=\$ 5000 n=8 Mv=10,000	$P_0$ =\$250,000 O&M=18,000/year $T_v$ =20,000 n=8	26,000 beginning of the year O&M=9000/year $M_v$ =10,000 n=8

### EUAC= $A_w$

- Insider viewpoint

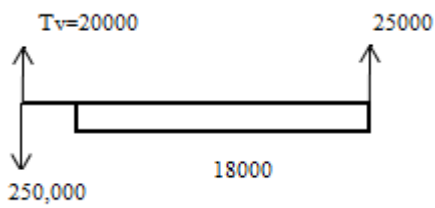
Old machine



$$A_w = \$ -31630.6$$

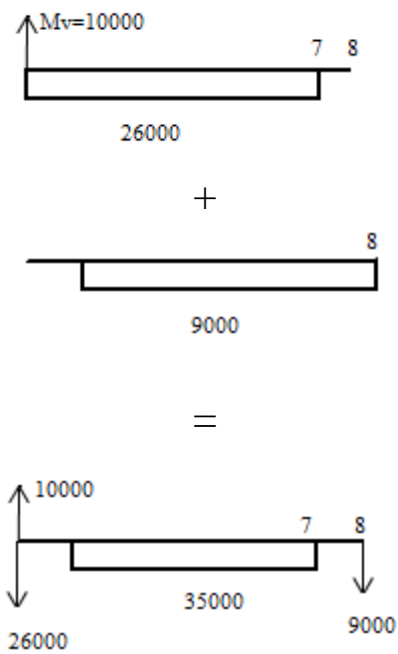
# Economic Analysis

Challenger (New machine)



$$A_w = \$-67434.27$$

Lease

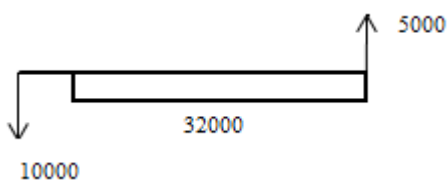


$$A_w = \$ -36671.50$$

**Keep old system**

b. outsider viewpoint

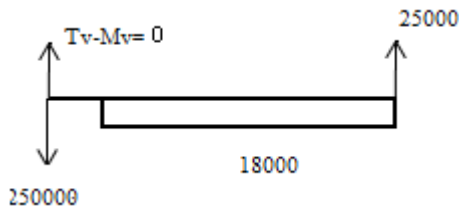
Old machine



$$A_w = \$ -33864.25$$

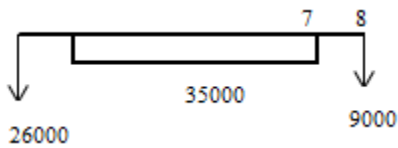
# Economic Analysis

Challenger (New machine)



$$A_w = \$ -71891.25$$

Lease



$$A_w = \$ -38900$$

**Keep old system**

## Ex.2 (problem4/533)

The container corporation of american is considering replacing an automatic painting machine purchased 9 year ago for \$ 700,000. it has a market value today of 40,000. The unit costs \$350,000 annually to operate and maintainance. A new unit can be purchased for \$ 800,000 and will have annual O&M costs of \$120,000. If the old unit is retained, it will have no salvage value at the end of its remaining life of 10 years. The new unit, if purchased, will have a salvage value of 100,000 in 10 years. Using an EUAC measure and a MARR of 20 percent, perform a before- tax analysis to see if the automatic painting machine should be replaced if it is taken as a trade-in for its market value of \$ 40,000.

- Use the cash flow approach (insider viewpoint approach)
- Use the Opportunity cost approach (outsider viewpoint approach )

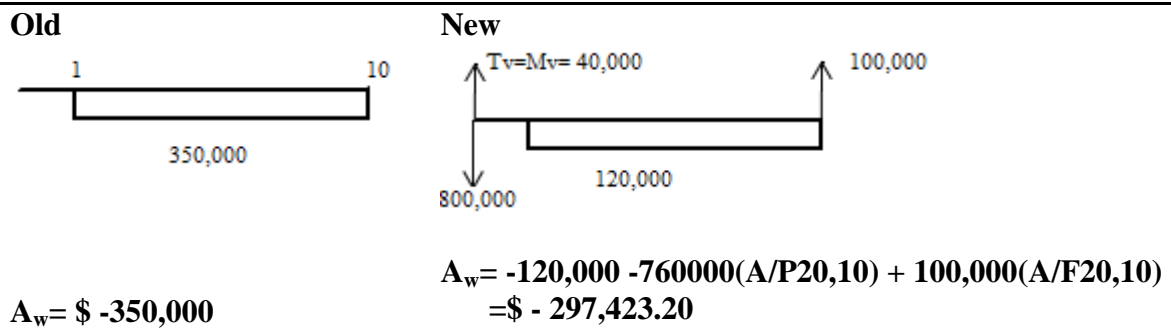
Solution

$$EUAC = A_w$$

Old	New
Mv=40,000	P <sub>0</sub> =800,000
O&M=350,000/year	O&M=12000/year
n=10	Sv= 100,000
Sv=0	n=10

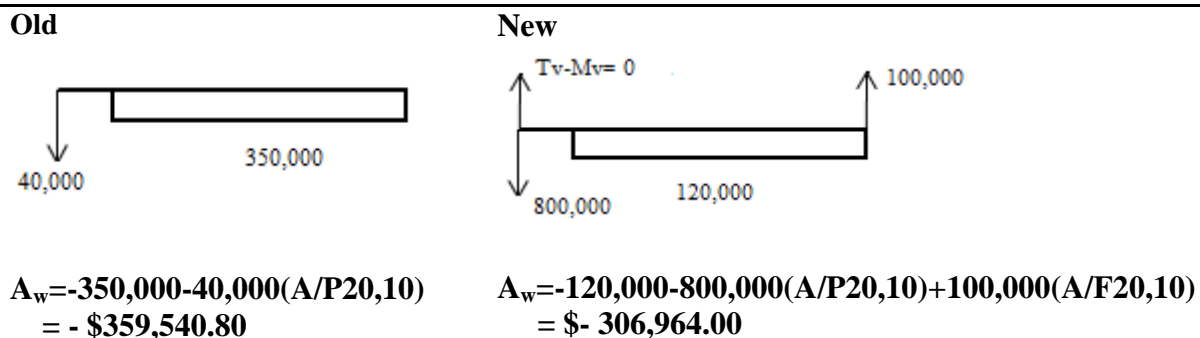
# Economic Analysis

a. Insider



Replace with new painting machine

b. Outsider



Replace with new painting machine

# Economic Analysis

## Ex.3

A currently owned shredder used in a refuse-powered electrical generating plant has a percent net realizable value of \$200,000 and is expected to have a market value of \$10,000 after 4 years. Operating and maintenance disbursements are \$ 190,000 per year. An equivalent shredder can be leased for \$ 200 per day plus \$80 per hour of actual use as determined by an hour meter, with both components assumed to be paid at year end. Actual use is expected to be \$ 1500 hours and 250 days per year. Using a 4-year planning horizon before-tax analysis, and a MARR of 15% percent. Determine The preferred alternative using the annual cost criterion.

- Use the cash flow approach (insider viewpoint approach)
- Use the Opportunity cost approach (outsider viewpoint approach)

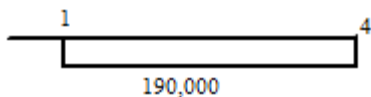
### Solution

Old  
 $P_0 = \$200,000$   
 $Mv = \$10,000$   
 $n = 4$   
 $O\&M = 100,000/\text{yr}$

Lease  
 $250(200) + 1500(8) = 170,000/\text{year}$   
 $Mv = 10,000$   
 $n = 4$

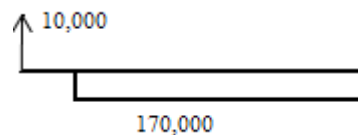
### Insider

#### Old



$$A_w = -\$ 190,000$$

#### Leased

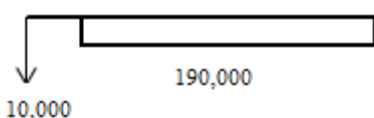


$$A_w = -170,000 + 10,000(A/P15,4) = \$ -166,497.3$$

### Leased equivalent shredder

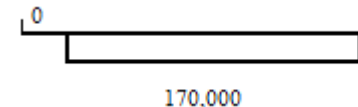
### Outsider

#### Old



$$A_w = -190,000 - 10,000(A/P15,4) = \$ -193,502.7$$

#### Leased



$$A_w = -\$170,000$$

### Leased equivalent shredder

## Optimum Replacement

$$EUAC = \text{Capital Recovery Cost} + \text{Operation and Maintenance}$$

### Ex.1

EOY	0	1	2	3	4	5	6	7
S.V(SR)	10000	6800	5620	4137	3133	2340	1597	1358
O&M(SR)	-	1000	1600	2200	2800	3400	4000	4600

### 1. If MARR=10%, Find optimum Replacement.

#### Solution

$$EUAC = \text{Capital Recovery Cost} + \text{Operation and Maintenance}$$

$$CR = (P - F)(A/P, i, n) + Fi$$

$$CR_1 = (10,000 - 6800)(A/P, 10\%, 1) + 6800(0.1) = \text{SR } 4200$$

$$CR_2 = (10,000 - 5620)(A/P, 10\%, 2) + 5620(0.1) = \text{SR } 3085.915$$

$$CR_3 = \text{SR } 2771.22$$

$$CR_4 = 2479.88$$

$$CR_5 = \text{SR } 2254.72$$

$$CR_6 = \text{SR } 2089.01$$

$$CR_7 = \text{SR } 1910.85$$

$$EUAC_1 = 4200 + 1000 = \text{SR } 5200$$

$$EUAC_2 = 3085.915 + 1000 + 600(A/G, 10\%, 2) = \text{SR } 4371.635$$

$$EUAC_3 = 2771.22 + 1000 + 600(A/G, 10\%, 3) = \text{SR } 4333.18$$

$$EUAC_4 = \text{SR } 4308.6$$

$$EUAC_5 = \text{SR } 4340.78$$

$$EUAC_6 = \text{SR } 4423.17$$

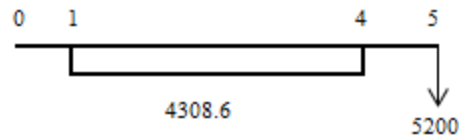
$$EUAC_7 = \text{SR } 4483.81$$

The optimum replacement interval at  $n=4$



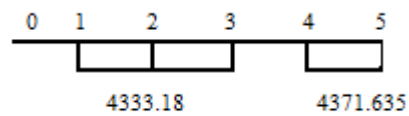
2. Find optimum replacement interval for 5 year planning horizon.

Solution



$$P_w = 4308.6(P/A 10,4) + 5200(P/A 10,5)$$

$$P_w = \text{SR } 16886.51$$



$$P_w = 4333.18(P/A 10,3) + 4371.635(P/A 10,2)(P/F 10,3)$$

$$P_w = \text{SR } 16476.27$$

The optimum replacement interval for planning Horizon at  $n=3$