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Personal Data

Name	Amjad Saleh Mousa Shkeer
Nationality	Jordanian
Place of Birth	Al-Zarqa / Jordan
Date of Birth	02/07/1974
Sex	Male
Marital Status	Married
Address	Riyadh, K.S.A. / Mob. #: 0544012400
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Jordan Address	Al-Zarqa – Mob. #:00962 - 795821449

Areas Interested

- Teaching business Administration, sales management, marketing management and personnel management.
- Managing sales department.
- Managing Human resource department.
- Managing advertising department.

Academic Qualifications

- ❖ Bachelor degree in business administration (7/1997) / from Shat Alarab university - (Albasrah - Iraq).
- ❖ MBA degree in business administration (1/2000) / from Aligarh university – (Aligarh – India).

Computer Skills

- ◆ Very good background in windows (95,98,2000,XP).
- ◆ MS Office Products (Word, Excel, outlook).
- ◆ Adobe Photoshop and Corel draw (graphics design software).
- ◆ Good skills in Using Internet.

Experience Information

Period	From (1/2000) to (8/2002) Shkeer Establishment (Amman-Jordan).
Job Title	Sales Manager
Duties	1) - Responsible of the company salesmen and distributors. 2) - Responsible of branches going on and activate sales strategy. 3) - make marketing plans for the company. 4)- divide the sales people into groups and define the locations that every one of them is responsible for a depending area of need. 5) - Responsible of communicates with existing and new retailers dealers. 6) - Responsible of follows the timely deliveries and payments.

Period	From (9/2002) to (1/2010) Raghadan paints company (Riyadh-K.S.A)
Job Title	Sales & Marketing Manager (9/2002 to 1/2010)
Duties	1) - Make the commercial promotions to inform the consumers about the company and it's products. 2) - Going on the customers notes and inquiries and use it to improve the sales strategy. 3) - Make weekly meeting with all the sales stuff in the company and receive a detailed report from them about the sales situation and there sales amount and give them the orders to improve there sale capability. 4) - Going on the big projects and the consultation establishments. 5) - Expands the retailers network as the market grows and appoints qualified retailers at new developed areas. 6) - Visiting retailers shops on regular basis with specific to be achieved. 7) - Manages all the promotion to retailers like new products launch campaign & existing promotion. 8) - Visits customers with sales representatives & provides the required support & builds a very good relation with them.

Period	From (2/2010)up to now King Saud University (Riyadh-K.S.A) .
Job Title	Lecturer- Faculty of Tourism and Archaeology
Duties	Teaching all levels: - 1 - Business Administration. 2-Sales development 2 - Communication skills. 3- Principles of Marketing 3 - Marketing of Tourism. 4 - Marketing Research. 5 - Tourism Introduction .

❖ Others

- ❖ Arabic mother language, Fluent in English language (reading writing and speaking), Indian Language conversation only.
- ❖ Saudi driving license & Jordanian driving license.
- ❖ Transferable Iqama in Saudi Arabia.

Note : *If any further information's are required it is of my pleasure to provide them upon request.*