



Lecture (28)

Ch 17: Credibility p. 401

"Greatest Accuracy Credibility"

\* Introduction

We return to the basic problem. For a particular policyholder, we have observed  $n$  exposure units of past claims  $X = (X_1, X_2, \dots, X_n)^T$ . We have a manual rate  $\mu$  (we no longer use  $M$  for the manual rate) applicable to this policyholder.  $E(X) = \bar{X} = n^{-1}(X_1 + X_2 + \dots + X_n)$  could be quite different from  $\mu$ . This difference raises the question of whether next year's net premium (per exposure unit) should be based on  $\mu$ , on  $\bar{X}$ , or on a combination of the two.

To proceed, let us assume that the risk level of each policyholder in the rating class may be characterized by a risk parameter  $\theta$ , where  $\theta$  varies by policyholder.  $\Pi(\theta) = \text{pr}(\Theta \leq \theta)$ ,  $\Pi(\theta)$  represents the probability that a policyholder picked at random from the rating class has a risk parameter less than or equal to  $\theta$ .

\* EX 17.2 P. 403

There are two types of drivers. Good drivers make up 75% of the population and in one year have zero claims with probability 0.7, one claim with probability 0.2, and two claims with probability 0.1. Bad drivers make up the other 25% of the population and have zero, one, or two claims with probabilities 0.5, 0.3, and 0.2, respectively. Describe this process and how it relates to an unknown risk parameter.

Ans:

When a driver buys our insurance policy, we do not know if the individual is a good or bad driver. So the risk parameter  $\theta$  can be one of two values,  $\theta = G$  for good drivers and  $\theta = B$  for bad drivers. The probability model for the number of claims, and risk parameter  $\theta$  is given in the following table.

$x$	$\text{pr}(X=x   \theta=G)$	$\text{pr}(X=x   \theta=B)$	$\theta$	$\text{pr}(\theta=\theta)$
0	0.7	0.5	G	0.75
1	0.2	0.3	B	0.25
2	0.1	0.2		



## 2 The Bayesian Methodology

Let the claims or losses  $X_j$ 's,  $j=1, 2, \dots, n, n+1$  which are identically distributed have a conditional probability function

$$f_{X_j|\theta}(x_j|\theta), \quad j=1, 2, \dots, n, n+1$$

We are interested in the conditional distribution of  $X_{n+1}$  given  $\theta = \theta_0$ , in order to predict the claims experience  $X_{n+1}$  of the same policy holder whose value of  $\theta$  has been assumed not to have changed.

Also, we are interested to calculate the conditional distn of  $X_{n+1}$  given  $X=x$  which is called predictive distn. The predictive distn is the relevant distn for risk analysis, management, and decision making.

For  $X_j$ 's that are independent conditional on  $\theta = \theta_0$ , we have

$$\begin{aligned} f_{X,\theta}(x,\theta) &= f(x_1, \dots, x_n|\theta) \pi(\theta) \\ &= \left[ \prod_{j=1}^n f_{X_j|\theta}(x_j|\theta) \right] \pi(\theta) \end{aligned} \quad (1)$$

$\therefore$  The joint distribution of  $X$  is thus the marginal distn given by

$$f_X(x) = \int \left[ \prod_{j=1}^n f_{X_j|\theta}(x_j|\theta) \right] \pi(\theta) d\theta \quad (2)$$

, the conditional density of  $X_{n+1}$  given  $X=x$  is the joint distn of  $(X_1, \dots, X_{n+1})$

divided by  $f_X(x)$

$$f_{X_{n+1}|X}(x_{n+1}|x) = \frac{1}{f_X(x)} \int \left[ \prod_{j=1}^{n+1} f_{X_j|\theta}(x_j|\theta) \right] \pi(\theta) d\theta \quad (3)$$

and the posterior density of  $\theta$  give  $X$  is

$$\pi(\theta|X) = \frac{f_{X,\theta}(x,\theta)}{f_X(x)} = \frac{1}{f_X(x)} \left[ \prod_{j=1}^n f_{X_j|\theta}(x_j|\theta) \right] \pi(\theta)$$

For posterior distn (4)



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$$(4) \Rightarrow \left[ \prod_{j=1}^n f_{X_j|\theta}(x_j|\theta) \right] \pi(\theta) = \prod_{\theta|X} (\theta|X) \frac{f}{X}(x) \quad (5)$$

Substitute (5) in (3), we get

$$f_{X_{n+1}|X}(x_{n+1}|X) = \frac{1}{\frac{f}{X}(x)} \int \frac{\cancel{f_X(x)} \cancel{\pi(\theta|X)} (\theta|X) \cancel{f_{X_{n+1}|\theta}}(x_{n+1}|\theta) \cancel{\pi(\theta)} d\theta}{\pi(\theta)}$$

$$\therefore f_{X_{n+1}|X}(x_{n+1}|X) = \int f_{X_{n+1}|\theta}(x_{n+1}|\theta) \pi_{\theta|X}(\theta|X) d\theta \quad (6)$$

For predictive distn

i.e. the conditional distn of  $X_{n+1}$  given  $X$  can be considered as a mixture distn with the mixing distn being the posterior distn  $\pi_{\theta|X}(\theta|X)$ .

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(EX 17.2 Continued) For a particular policyholder, suppose that we have observed  $x_1=0$  and  $x_2=1$ . Determine the predictive distn of  $X_3|X_1=0, X_2=1$  and the posterior distn of  $\theta|X_1=0, X_2=1$

Ans:

For the posterior distn

$$(4) \Rightarrow \text{the posterior probabilities are given by } \pi(G|0,1) = \frac{f(0|G) f(1|G) \pi(G)}{f(0,1)}$$

$$\text{where } f(0,1) = \int_{\theta} f_{X_1|\theta}(0|\theta) f_{X_2|\theta}(1|\theta) \pi(\theta) \quad \text{From (1)}$$

$$= 0.7(0.2)(0.75) + 0.5(0.3)(0.25) = 0.1425$$

$$\therefore \pi(G|0,1) = \frac{0.7(0.2)(0.75)}{0.1425} = 0.736842$$

$$\text{Similarly, } \pi(B|0,1) = \frac{0.5(0.3)(0.25)}{0.1425} = 0.263158$$



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\* For the predictive dist.

(6)  $\Rightarrow$  The predictive probabilities are given by

Note that  
 $X = (X_1, X_2)^T$   
 $x = (0, 1)^T$

$$\begin{aligned}
 f_{X_2|X}(0|0,1) &= \sum_{\theta} f(\theta|0) \pi(\theta|0,1) \\
 &= f(\theta=G) \pi(G|0,1) + f(\theta=B) \pi(B|0,1) \\
 &= 0.7(0.736842) + 0.5(0.263158) = 0.647368
 \end{aligned}$$

$$\begin{aligned}
 f_{X_2|X}(1|0,1) &= \sum_{\theta} f(\theta|1) \pi(\theta|0,1) \\
 &= f(\theta=G) \pi(G|0,1) + f(\theta=B) \pi(B|0,1) \\
 &= 0.2(0.736842) + 0.3(0.263158) = 0.226316
 \end{aligned}$$

$$\begin{aligned}
 \text{and } f_{X_2|X}(2|0,1) &= \sum_{\theta} f(\theta|2) \pi(\theta|0,1) \\
 &= f(\theta=G) \pi(G|0,1) + f(\theta=B) \pi(B|0,1) \\
 &= 0.1(0.736842) + 0.2(0.263158) = 0.126316
 \end{aligned}$$

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