

Email: Lulwah\_binsaeed@hotmail.com  
Phone: +966508949349

## **Lulwah Bin Saeed**

---

### **Education:**

- **M.A in Applied Economics**  
*Southern Methodist University, USA 2015*
- **Certified completion of Intensive English Language Program**  
*Portland State University, USA 2013*
- **B.s in Economics**  
*King Saud University, KSA 2010*
- **General Secondary Certificate (Science section)**  
*Altarbiya Schools, KSA 2006*

### **Current Job:**

- **Faculty Member**  
*King Saud University, College of Business Administration  
Department of Economics 2011-present*

### **Work Experience/ Memberships:**

**Lecturer, Department of Economics - King Saud University 2015 - Present**

- Teaching undergraduate courses: Microeconomic Analysis, Macroeconomic Analysis, Resource Economics and Environment Science, Feasibility Studies, Applied Econometrics, Scientific Research Methodologies.
- Participating in conferences, meetings and academic seminars in/outside the college.
- Director of a research program team.
- Director of Academic Guidance Committee.
- Director of Learning-Management System Committee.
- Director of Statistics and Information Committee.
- Director of Teaching Assistants and Lecturers' Support Committee.
- Director of the Committee of Cultural Activities and Community Service.

- Director of Registration Committee.
- Member of Cooperative Training Committee.
- Member of Quality and Academic Development Committee.
- Member of Academic Accreditation Committee.

**Teaching Assistant, *Department of Economics - King Saud University* 2011- 2015**

- Assisting faculty staff in exercises and methodological activities of the courses.
- Participating and supervising the educational process of the Bachelor degree courses in Economics.
- Member of Supervisory Committee.
- Member of Registration Committee.
- Member of the Committee of Quality and Academic Development.

**Member of *Saudi Economic Association (SEA)* 2016 – present**

- Contribute to design and develop the executive plan for Youth Committee that aims to expand the activities of the Saudi Economic Association in a manner that enhances its strategic goals.
- Participate in organizing the annual meetings and hosting forums that have organized or sponsored by the Economic Association.
- Participate in preparing and providing training courses and workshops.
- Coordinate programs to stimulate research, studies and scientific consultations in Economics and related fields.

**Member of the Economic Committee "*Talah Program*", *Emirate of Riyadh Province* 2018 – 2019**

- Contributed to preparing economic plans and programs for studying, analyzing and reforming consumer behavior of Saudi families.
- Contributed to sustainable ideas and initiatives to guide households in terms of consumption, saving and investment.
- Contributed to create questionnaires to understand consumers' opinion, measure the level of economic awareness of individuals, collect data, and analyze it through a dashboard.

**Member of Saudi Association for Management 2018 – 2019**

**Member of Omicron Delta Epsilon Association (ODE) 2014**

- Gained an international recognition of scholastic achievement in Economics.
- Closer academic and professional relationships with economic experts.
- Attended ODE sponsored meetings at the annual conventions of regional, national and international associations.

### **Social Activities/ Volunteering:**

- Director of Cultural Week event of Vision 2030, *King Saud University* 2018
- Deanship of Admission and Registration, *King Saud University* 2009
  - Assisted Admission and Registration Management
  - Assistant of registration system
  - Organized students documents records
- Member of Organization Committee, *National Center for Assessment* 2009

### **Scholarly Activities and Research:**

- Saudi Exports Development: The Impact of Oil and Non-oil Exports On the Balance Trade 2019
- Money Supply and Macroeconomic Goals: Relationship Between Monetary Aggregates and Economic Variables 2014
- The Impact of House Characteristics on Housing Price: Empirical Study In the United States 2014
- Entrepreneurship in India, Micro-economic Development 2013
- Study and Analyze the Rate of Intra-regional Trade Between the Gulf Cooperation Council Countries (GCC) 2010
- “Solar Energy is an Old and Modern Resource for a Clean Energy”, Article, Aleqtesadiyah Newspaper, Issue 5944 2010

### **Awards & Honors:**

- Omicron Delta Epsilon Society Recognition of High Scholastic Achievement in Economics Award 2014
- Portland State University, IELP Academic Excellent Awards 2012-2013
- King Saud University, Second Class Honor 2010

## **Workshops / Conferences:**

- **BINZ MOSBFC 2020**
  - Project Management Professional (PMP)
- **Asbar World Forum 2019**
  - Attend sessions of: Media in Future, Scientific Research & Development, Innovation in the Future. Security in Future, Energy and Water in Future, Towards Change and Transformation: Harnessing Artificial Intelligence for the Future We Want. Cities in the Future, Economy in the Future, Human Capital: Sustainable Wealth. Venture Investment, Workshop "Strategic Alignment and Whole System Transformation"
  - Workshop: "why do we fail to take joint global action? Time to rethink our behavior and discuss new solutions"
  - Workshop "Public Diplomacy"
- **Al-yamamah Press Establishment 2019**
  - New Media and Digital Foundation workshop
- **Public Relations – Lammah Platform 2019**
  - Soft Power & Cultural Diplomacy
- **Institute of Public Administration**
  - Administrative Development Conference Regarding Vision 2030 2019
  - Key Performance Indicators KPIs 2019
- **General Authority for Statistics**
  - Women's Statistics Towards the Support of Changing 2019
- **Entrepreneurship Institute**
  - Feasibility Study of Entrepreneurial Project workshop 2019
  - Analyze Market Competition for Strategic Position 2019
  - Basics and Concepts of Entrepreneurship 2019
- **Education and Training Evaluation Commission**
  - International Conference of Learning Evaluation 2018
  - Developing and Evaluating Research Skills 2018
  - Methods of Measuring Skills 2018
  - Developing Leadership Skills in Education: Transforming research ideas into projects and products 2018

- **Ministry of Finance**
  - Organizing and presenting a workshop "Microeconomic Diagnostics: An analytical view"    **2020**
  - Growth Factor and Economic Diversification of Swiss Model    **2018**
- **Saudi Economics Association**
  - Organizing the workshop "Raising The Graduates' Efficiency in the Saudi Labor Market"    **2019**
  - Coordinating the workshop "Empowering Women in the Saudi Economy" **2019**
  - The role of "Monshaat Authority" to solve the challenges facing the small and medium enterprises    **2019**
  - The Future of Investment in Construction Technology and Real Estate Development    **2019**
  - Key Performance Indicators KPIs workshop    **2019**
  - Oil between the legacy of history and the challenges of 21<sup>st</sup> century    **2018**
  - Economic Reforms of Saudi Arabia 2030 vision    **2018**
  - Stimulating Woman's Role in the Saudi Economy    **2016**
- **King Saud University, Deanship of Skills Development**
  - Board of Assessor (BOA) for QMS (level 1)    **2019**
  - The Basics of Scientific Research    **2018**
  - IELTS Tests Preparation Program    **2018**
  - Continuous Improvement " Kaizen"    **2018**
  - Micor-teaching    **2016**
  - Effective Meetings Management    **2016**
  - Active Learning    **2016**
- **King Saud University, Deanship of Electronic Transactions and Communications**
  - Basics of Learning Management System    **2015**
  - Create Electronic Exams and Assignments    **2016**
- **King Saudi University, Graduate Studies and Scientific Research**
  - Program of "Researcher" workshops    **2018**
  - Experiments of Scholarship (Speaker)    **2016**
- **Doroob Platform**
  - Introduction to Data and Descriptive Analytics    **2018**

**Research Interests:**

Growth and development economics – Microeconomics  
Macroeconomics - Monetary and Fiscal Policies – Econometrics  
Applied statistics - International Macroeconomics - Environmental  
economics - Labor economics

**Skills:****• Personal Skills:**

Oral and written communication - knowledge of social media - Group  
Work – Negotiation - Leadership and management - Problem solving -  
Training - High responsibility - Time management - Self-motivation

**• Language Skills:**

Arabic and English languages: writing – speaking – listening – reading

**• Computer Skills:**

Operation systems: Macintosh - Windows  
Microsoft Office: Word - Power Point – Excel – Outlook - HTML  
Printing: Arabic - English

**• Research and Statistical Skills:**

Search, collect and analyze information from different sources  
Report writing  
Multivariate statistical analysis  
Data Mining - Data Analysis - Database management  
Critical thinking – Modeling – Predictive analytics  
Statistic and business software: R - SPSS – SAS – Eviews - STATA  
TIBCO Spotfire (Business Intelligence Analytics)