1st question: add √ or × to the following sentences: (4 grades)

1. There are no entrepreneurs in Saudi Arabia ( )
2. Social entrepreneurs emphasis on commercial rather than social result ( )
3. there has been a rise in the number of women-owned businesses in Saudi Arabia ( )
4. Business plan enables the entrepreneur to distribute business resources effectively( )
5. There are no entrepreneurs in Saudi Arabia ( )
6. Risk is the possibility of financial or other type of loss ( )
7. Entrepreneurship is applied in private sector only ( )
8. A proper location is critical to the success of any small business ( )
9. Chamber of commerce is helping new business to have fund ( )
10. Entrepreneurship has a minor impact on economic growth ( )
11. Annita Rodick said "charity is a solution to poverty" ( )
12. In a partnership business, the liability of a partner is limited to the amount of capital invested in the business ( )
13. Working in the private sector means long working hours ( )
14. The objective of studying this course is developing my skills to start a business ( )
15. Financial study aims at computing the cost of the project ( )
16. Income statement includes revenue and operational costs ( )

2nd question: answer the following questions: (4 grades)

1. Write some of Entrepreneurship disadvantages (challenges):
   a. 
   c. 
   b. 
   d.

2. Write some of fund resources:
   a. 
   c. 
   b. 
   d.
3rd question: select the best answer to the questions: (4 grades)

1. Which of the following is not an element of the marketing plan:
   a. product  c. place
   b. price  d. all correct

2. Factors affecting Entrepreneurship are:
   a. Infrastructure  c. Government
   b. education and family  d. Technology

3. Entrepreneurs are:
   a. risk avoiders  c. managers
   b. risk takers  d. employees

4. Secondary data resources could be:
   a. books  c. internet
   b. research  d. all correct

5. Which is not a way that entrepreneurs raise money to start a business?
   a. savings  c. borrow
   b. collect taxes  d. all correct

6. Green Entrepreneurship is:
   a. economics  c. ecopreneurship
   b. technology  d. red entrepreneurship

7. New business idea can be developed by:
   a. experience  c. reading
   b. copying  d. all correct

8. He is the founder of Grameen Bank:
   a. Adel akmal  c. Muhammad Yunus
   b. Musa Fahmi  d. Michael Dell

9. Abbreviations of Corporate Social Entre.:
   a. CSE  c. ESC
   b. SCE  d. None

10. Marketing study includes the following except:
    a. pricing  c. competition analysis
     b. business location  d. market analysis

11. Steps of starting a business include:
    a. improving skills  c. buying a home
     b. selling your car  d. writing story

12. I prefer to be:
    a. an employee  c. an entrepreneur
     b. an academic  d. nothing

13. Seed capital is a fund that appropriate for:
    a. newborn business  c. mature one.
     b. losing business  d. all correct

14. Qalal is a group which:
     a. is Saudi  c. provide fund
       b. provide consultation  d. all correct

15. To be a good entrepreneur you have to be:
    a. patient  c. flexible
     b. skilled  d. all correct

16. Which of the following agencies does not provide fund:
    a. Samba  c. Ministry of education
     b. hrdf  d. credit and saving bank
3rd question: (4 grades)

choose one word from the box below that best fits the sentence. You will not use all the words, so don’t worry if you have words left over.

|-----------------|-------------|----------|-----------|------------|-----------------|--------|----------|-------|----------------|--------------|--------------------------|-------------|

1. The amount left over after a business subtracts all costs from total sales revenues is called ________________.

2. A _______________________ is a type of business organization.

3. Network is important to __________ a business.

4. Establishing a _________ starts with selecting an ________

5. _______ entrepreneurship is type of entrepreneurship.

6. ________________ is the use the Internet and the information and communication technology as a tool for creating business

7. Many ______ around the world provide entrepreneurship courses.

8. Meeting ________ is a benefit of networking.

9. Entrepreneurship is an important requirement for building ________ of knowledge.

10. ______________ is the founder of Microsoft.

11. the ________ focuses on transforms an idea into a profitable venture, while operating within the organizational environment.

12. ________ is an agreement between two parties.

13. ___________ is the founder of Apple Computer.

14. One advantage of Entrepreneurship is ____________

15. A business owned by two or more individuals is __________

16. ____________ is a way of developing ideas.
5th question: answer the following questions: (4 grades)

1. define Entrepreneurship, and why it is important to Saudi Economy.

2. You have worked with a group on a business plan, please fill out the following information:

   Business name:

   Activity:

   Product:

   Target Customers:

   Name one of the competitors: