Summary of Portfolio of Assoc. Prof. Teay Shawyun, Ph.D. Associate Professor in Strategic Management

- **Education:** Ph. D. (Management of Technology) from Asian Institute of Technology, Thailand in 1996, MBA(International Business and Finance) from SASIN GIBA, Chulalongkorn University.
- Work achievements: Developed the award winning AuQS 2000 QMIPS System for IQA (Internal Quality Assurance) CHE Award in 2009 for exemplary IQA and Performance Management System of Assumption University, Thailand (2003 Present). Established the state of art eQMS of KSU to be first in KSA for electronic integration of quality & accreditation management in 2016 paving the PMS (Electronic Performance Management System) foundation for King Saud University (2009 Present) performance management for quality-information-planning management by 2020.
- Quality, Accreditation and Planning experience: Board of Assessors, TQA (Thailand Quality Award – 2008 to present), Assessors for CHE (Commission on Higher education) and ONESQA (Office of National Education Standards and Quality Assessment) in Thailand. Developed IQA manuals and strategic planning mechanism for Assumption University and KSU and re-establishing the planning & performance management of KSU from 2017 to 2020. Developed Strategic Plans and Quality Plans for Assumption University and Al-Yamamah University, and rewrote of Salman bin Abdul Aziz Strategic plan.
- Awards and Grants: Recipient of the 2008 Award "Best Academic and Researcher in Social Science Discipline" from APHEIT (Association of Private Higher Education Institutions in Thailand), Assumption University's St. Martin de Tours Award: Excellence in Performance Award, 2005; Fellowship and TAPS Grant for Summer Data Policy Institute by the AIR (Association for Institutional Research) in collaboration with US National Center for Education Statistics (NCES) and National Science Foundation (NSF) databases in the US in 2008; ACCESS project grant (2009–2011) of ASEF (Asia–Europe Foundation).
- **Board membership:** Member of Advisory Committee of AEH (ASEF Education Hub) and President of SEAAIR (South East Asia Association for Institution Research) – 2007 to 2017, Editorial Board of Editorial Advisory Board of International Conference on Business & Management Education and Asian Journal of Business and Management, and doctoral examiner for India and Australia, and chaired various thesis examination committees.
- Academic positions: Director of Center for Excellence (2011 to 2013), Dean, School of Business (2004 – 2006), Deputy Director of Center for Excellence (2003 – 2009), Associate Dean for Graduate School in Asian University (2000 – 2003) and Director of academic programs developing a new graduate management program. Consultant to King Saud University on KSU Quality Management System and E-Performance Management (2009 to Present), and also assigned to re-vamp the KSU 2030 Strategic Plan Implementation
- Academic experience: 30 years academic experience in Strategic Management & Management Information System Thai public and private graduate schools; Advisors of over 5 doctoral dissertations & 50 MBA thesis, invited resource persons for over 50 seminars & workshops for international participants in public and private sectors in hospital & education sectors.
- Book, journals and proceedings publications: Published and updated over 16 books on Strategic Management, Quality and Performance Management and 3 international book chapters with 2 in 2017. Presented and published about 50 academic and research papers (1998 to 2016) in peer reviewed journals and proceedings.

Portfolio of Assoc. Prof. Teay Shawyun, Ph.D. Associate Professor in Strategic Management Director, Center for Excellence, Assumption University Consultant, King Saud University QMS & ePMS e-mail: jerry182122@yahoo.com, or tshawyun@ksu.edu.sa mobile: 081-8347373 (BKK) 0535733477 (Riyadh)

Education Background

ASIAN INSTITUTE OF TECHNOLOGY (Jan 1994 - March 1996) Doctor of Philosophy in Management of Technology

SASIN GRADUATE INSTITUTE OF BUSINESS ADMINISTRATION CHULALONGKORN UNIVERSITY (May 1983 - March 1985)

Master in Business Administration majoring in Finance and International Business

ASSUMPTION UNIVERSITY (1979 - 1982)

Bachelor in Business Administration majoring in Business Computer (Summa Cum Laude)

Employment History (Brief academic employment history)

KING SAUD UNIVERSITY (January 2009 to present)

- □ Invited by King Saud University as Associate Professor in Strategic Management under the AOSR (Attracting Outstanding Scholars and Researchers) program to consult on and develop the King Saud University Quality Management System & electronic Performance Management System. Resulted in the KSU QMS (1st Edition, June 2009), KSU QMS (2nd Edition for Practitioners, December 2010) and KSU QMS (2nd Edition for Professionals, December 2010), KSU QMS (3rd Edition for Practitioners, Handbooks 1 and 2, 2012), ITQAN 2020 KSU-QMS (4th edition, May 2017) & ITQAN ePMS in 2016. This led to KSU being the first in KSA to have an electronic planning & quality management launched in 2016, and to submit institutional review in electronic and paperless form. This will lead to the integration of the quality-information-planning management and the performance management system, the first in KSA higher education sector by 2020 in the ITQAN 2020 Phase 2.
- □ Member of King Saud University Quality Committee overseeing university wide quality and accreditation & Advisor to Vice Rector for Planning & Development in both 2010 and 2016 institutional accreditation.

ASSUMPTION UNIVERISTY (August 2011 to present)

□ Was invited by AU to take over as Director of the Center for Excellence to completely revamp the quality and strategic planning system of the university reporting direct to the President, while holding the academic position as Associate Professor in Strategic Management, approved by Office of

ASSUMPTION UNIVERISTY (May 2003 – December 2008)

□ Assumption University's Center for Excellence later the Office of QMIPS (Quality Management, Information and Planning Systems) to assist the President in the university quality assurance, information management and the planning management efforts. Developed the new AuQS 2000 (2nd Edition, 2003 and 3rd Edition, 2004) and the AuQS 2000 CQM (1st Edition,

2005) QA model and manuals of the university as the university standards and system to achieve education excellence. This culminated in the AuQS 2000 QMIPS Quality Management System (5th Edition, 2007) and the AuQS 2000 QMIPS Performance Management System (2nd edition, 2008).

□ Wrote the AU Strategic Plan (2005 – 2015) for Assumption University which was approved by the University Council in November 2015. Developed the foundation for the annual action plans and budgeting for the colleges and administrative units assessment based on the Planning Management System.

ASIAN UNIVERSITY OF SCIENCE AND TECHNOLOGY (Jan 2000 – March 2003)

- □ In December 2000, was appointed the Associate Dean of Graduate Studies to establish the Graduate School of Business and its academic systems.
- □ Awarded "Rookie of Year Award" in 2001 by the Faculty of Business

ASSUMPTION UNIVERSITY (1982 – December 1999)

- □ Taught in School of Management and School of Science and Technology from 1982 to 1994 teaching mainly MIS and IT related subjects
- □ Appointed Asst. Dean of GSB in May 1996 and developed the academic systems making a leading Graduate School in Business in Thailand.
- Presently teaching the Seminar in Strategic Management for the Ph.D. (Business Administration) in Assumption University, and Strategic Management and MIS in the MBA programs of Assumption University, Mahidol University, Thai-Nichi Institute of technology, Burapha University, Payap University and Stamford University.
- □ Appointed as the Deputy Director of the CFE and later the Office of QMIPS in August 2003 to assist the President in the management and implementation of the performance management and quality assurance in Assumption University. The AU QMIPS system won the Commission for Higher Education IQA Award in April 2009.
- □ Appointed Dean, School of Business Administration, College of Internet Distance Education, Assumption University in January 2004 to February 2005 to set-up the M.Sc. in Management Curricula and first online e-learning program in Thailand.
- □ Appointed Program Director, Master of Science in Management, School of Business Administration, College of Internet Distance Education, Assumption University in September 2005 to present to manage the M.Sc. in Management Curricula.

Awards

- □ AuQS 2000 QMIPS developed by me was 1 of 8 universities from all 266 universities in Thailand that was awarded the IQA Award by the Commission on Higher Education, Ministry of Higher Education in Thailand in April 2009.
- □ Partner with Menon Institute for Research Grant funded by European Commission for ACCESS (Academic Cooperation Europe South-East-Asia Support) project approved by EC starting in January 2009 to 2011. The second phase grant will run from 2011 onwards

- Recipient of the Award "Best Academic and Researcher in Social Science Discipline" from APHEIT (Association of Private Higher Education Institutions in Thailand) on 18th November 2008.
- □ Awarded the academic title of Associate Professor in Strategic Management by the University Council on 20th September 2007, backdating 27th July 2007 and endorsed by the Commission of Higher Education, Ministry of Education.
- □ Awarded the academic title of Assistant Professor in Management of Technology by the University Council on 25th June 2003.
- □ Awarded a Fellowship for the 2005 Summer Data Policy Institute by the Association for Institutional Research in US to study the National Center for Education Statistics (NCES) and National Science Foundation (NSF) databases from 12 June 19 June 2005.
- □ Awarded the St. Martin de Tours Award: Excellence in Performance Award 3rd Class for conscientious performance of duties and responsibilities, excellence in leadership, management and other academic related duties on 24 Dec 2005 by Assumption University
- □ Awarded a TAPS Grant by the AIR (Association for Institutional Research) to present an academic paper at the 2008 AIR Forum in Seattle, US., in May 2008

Professional Membership

- □ Member of Advisory Committee of AEH (AEM Education Hub), part of the ASEF (Asia Europe Foundation) since 2007 to Present
- Member of Editorial Advisory Board of International Conference on Business & Management Education
- □ Certified Member of the Board of Assessors for the Thailand Quality Award for 2008 to Present.
- □ Certified Internal Auditor for CHE (Commission on Higher Education), Ministry of Education, for internal audit and assessment of academic institutions in Thailand from 2007 onwards.
- □ Certified External Auditor for ONESQA (Office of National Education Standards and Quality Assessment), Thailand for 2nd Round External Audit of all academic institutions in Thailand from 2006 2011.
- □ President of SEAAIR (South East Asian Association for Institutional Research) for a 3 year term from September 2007 September 2010 and was re-elected for a new 3 years term from 2011 to 2014 and extended for another 3 years (2014 2016).
- □ Vice President of SEAAIR (South East Asian Association for Institutional Research) for a 3 year term from September 2004 September 2007.
- Member, Association for Institutional Research, United States, 1 July 2005 30 June 2006 and 1 July 2008 30 June 2009.

Major achievements from 1st May 2003 - May 2017

- □ Consultant to King Saud University, Saudi Arabia on Strategic Performance Management from 2009 to present to develop and implement the Quality Management System (KSU – QMS) and writing the KSU – QMS Quality Handbook and KSU – QMS Quality Workbook leading to the electronic Performance Management System in 2016.
 - KSU QMS Handbook, 1st Edition, May 2009
 - KSU QMS Workbook, 1st Edition, June 2009
 - KSU QMS Scaled Performance Assessment Instrument (2009)
 - KSU QMS Handbook (2nd Edition for Practitioners, December 2010)
 - KSU QMS Handbook (2nd Edition for Professionals, December 2010)
 - KSU QMS Scaled Performance Assessment Instrument (2010)
 - o KSU QMS Guidebook, 1st Edition, April 2011
 - KSU QMS Handbooks 1 and 2 (3rd Edition for Practitioners, January 2012) and (4th Edition, May 2017)
 - KSU QMS Scaled Performance Assessment Instrument (2012)
 - Protocols of ITQAN electronic Quality Management System (2016 in progress)
- □ Consulting of the conversion of the KSU QMS (2014 2016) into the KSA first integrated electronic performance management of the KSU PMS (Performance Management System) through integrating the planning-quality-information management mechanisms and systems re-development from 2017 to 2020
- □ Developed the Strategic Plan of Al-Yamamah University 2015 2020, and also the Strategic Quality Plan of Al-Yamamah University (2015 2020), Riyadh, Kingdom of Saudi Arabia and Dar Al Uloom University, and consulting both of these universities on accreditation and quality management.
- Rewrite the Strategic Plan for Salman bin Abdul Aziz University (2014 2020), Riyadh, Kingdom of Saudi Arabia.
- Revamped the AuQS 2000 QMIPS (QMS) of Assumption University in 2011 by introducing the new AuQS 2000 QMIPS (QMS) (8th Edition, January 2012)
- Rewrote the SPMS (Strategic Performance Management System) (4th Edition, 2012) that holistically integrate the QMS, IMS and PMS for performance management.
- □ Revamped the QA system of Assumption University in 2003 by introducing a new QA model resulting in 6 sets of manuals as follows:
 - AuQS 2000 QMS Manual for Academic units (2nd Edition, 2003)
 - AuQS 2000 QMS Scorebook for Academic units (2nd Edition, 2003)
 - AuQS 2000 QMS Internal Audit and Assessment Manual for Academic units (2nd Edition, 2003)
 - AuQS 2000 QMS Manual for Administrative units (2nd Edition, 2003)
 - AuQS 2000 QMS Scorebook for Administrative units (2nd Edition, 2003)
 - AuQS 2000 QMS Internal Audit and Assessment Manual for Administrative units (2nd Edition, 2003)

- □ Stabilized and streamlined the QA system in 2004 by revising the QA manuals resulting in:
 - AuQS 2000 QMIPS Manual for Academic units (3rd Edition, 2004)
 - AuQS 2000 QMIPS Scorebook for Academic units (3rd Edition, 2004)
 - AuQS 2000 QMS Manual for Administrative units (3rd Edition, 2004)
 - AuQS 2000 QMS Scorebook for Administrative units (3rd Edition, 2004)
- □ Developed the Assumption University Strategic Plan (2005 2015)
- □ Developed the AuQS 2000 CQM (Curriculum Quality Management) (1st Edition, 2005) system in October 2005 for program or curriculum management by the departments or programs in the undergraduate and graduate programs.
- □ Developed the AuQS 2000 QMIPS (Quality Management, Information and Planning Systems) (1st Edition, 2007) system in January 2007 as the university integrated performance management system that was updated into the AuQS 2000 Performance Management System (2nd edition, 2008) as the performance and governance system of AU.
- Developed the AuQS 2000 QMIPS (QMS) Quality Management System (5th Edition, December 2007) as the QMS incorporating the Education Criteria of MBNQA, CHE and ONESQA as the internal QA system of Assumption University.
- □ Developed the AuQS 2000 QMIPS (PMS) Performance Management System (2nd edition, February 2008) as the university performance management system of Assumption University, updated as Strategic Performance Management System (4th Edition, January 2012)
- □ Developed the 15-Year Strategic Plan of Assumption University to be endorsed by the University Council in May 2008
- □ Revamped the QA web to be more attractive and to serve as the key media to disseminate QA information
- □ Started the quarterly QA Newsletter for the promotion of QA and dissemination of QA knowledge
- Developed the new Master of Science in Management Curriculum that in September 2004 with an intake of 38 students in the 1st Batch and 76 in the 2nd Batch and was accredited by the Commission of Higher Education on March 2006.
- □ Developed the new Doctor in Philosophy in Management Curriculum and is under consideration.
- □ Developed the Academic and Administrative codes for the College of Internet Distance education.

- □ External Examiner:
 - Invited by Master of Business Administration, Thai-Nichi Institute as an external examiner on Strategic Management Comprehensive Examination on January 2009.
 - Invited by Scott Christian College, Nagercoil, Kanyakumari District. India to be an Examiner for the DBA dissertation in 2007
 - Invited by Graduate School of Business, Curtin University of Technology to be an Examiner for the DBA dissertation in 2007.
 - Invited by Bharatiar University, India, to be a member of the Board of Examiners for Ph.D. dissertation in 2007 to present.
 - Invited by Master of Business Administration, Stamford University as an external examiner on Strategic Management Comprehensive Examination on May and October 2007.
 - Invited by University of South Australia to be the external examiner for the Doctor of Business Administration doctoral candidate's Dissertation in 2005.
 - Invited by Master of Engineering (Engineering Management), Burapha University as external examiner on Strategic Management Comprehensive Examination on March 2005.
 - Invited by Master of Engineering (Engineering Management), Burapha University as external examiner on Independent study of M.Eng. (Engineering Management) candidates on May 2005.
- Dissertation, Thesis and Independent Study Advising:
 - Research supervisor for Ph.D. candidate in the Ph.D. (Business Administration) Program of Assumption University from 2008
 - Supervisor for DBA dissertation for 7 DBA students of University of South Australia, Australia from June 2006 onwards
 - Research project advisors and Chairman of Defense Committee of Master of Science in Management program, School of Business Administration, CIDE
 - Chairman of Independent Study for more than 60 independent study projects and supervisor and committee member for 10 and 20 independent study projects respectively at Asian University of Science and Technology.
 - Thesis advisor for more than 20 MBA and 10 Master of Management. Thesis for Graduate School of Business and was Chairman of Thesis of Examination Committee for about 20 MBA and 22 MM thesis from 1996 – 1999 and another 10 from 2004 onwards.
 - Dissertation Co-Advisor for Ph.D. candidate of Graduate School of Computer Engineering Management in ABAC, 1996 1999.
 - Thesis advisor for 8 students of Master of Engineering (Engineering Management) Burapha University, 2000 2001, and advisors for independent study for 3 students in May 2005.

Invited Resource person for Training and Seminars as Academic Service

- Conducted three 70 hours workshops to train the KSU Board of Assessors Class # 1 2 and 3 based on the KSU – QMS of King Saud University in 2012, 2013 and 2015.
- 2. Conducted a workshop on "Effective Time Management" participant of Ministry of Education, Nepal, organized by AIT on 2nd September 2011.
- 3. Conducted many workshops on Quality Assurance and KSU QMS at King Saud University to the university community from March to June 2009 and to the present.
- Training on Strategic Management to the participants of the Certified Financial Officer Program (Class # 10) of the Federation of Accounting Professions of Thailand (under Royal Patronage of HM King) on 21st August 2008.
- 5. Training to the Management team of Bakh University of Afghanistan on Performance Management on 7^{th} August 2008
- 6. Training to participants from Sri Lanka, Afghanistan and Pakistan on "Strategic Management and Competitive Advantage" 5th and 6th August
- 7. Training to middle management staff of BDMS on Strategic Management on Strategic Management on 23rd and 24th July and 30th and 31st July
- 8. Training on Performance Management to participants are from the National Center for Educational Development (NCED), the HRD arm of the Ministry of Education and Sports of Nepal on 15th July 2008
- Training on Strategic Management to staff of Central Bank of Nepal on 17th June 2008
- 10. Training on Strategic Management to the BDMS (Bangkok Dusit Medical Services) Group from $23^{rd} 24^{th}$ and $30^{th} 31^{st}$ July 2008.
- 11. Training on Strategic Management to participants of ITAM course from various countries on $4^{\text{th}} 5^{\text{th}}$ June 2008.
- 12. Training on Strategic Management to participants of ITSM course from Sri Lanka on 19th and 20th May 2008.
- 13. Training on Strategic Management to the BDMS (Bangkok Dusit Medical Services) Group from 25th 28th April 2008.
- 14. Training on Strategic Management and Strategic Marketing to the Heart Unit of Siriraj Hospital from 19th March 2008 April 2008.
- 15. Training on Strategic Management to the participants of the Certified Financial Officer Program (Class # 9) of the Federation of Accounting Professions of Thailand (under Royal Patronage of HM King) on 31st January 2008.
- 16. Training on Strategic Management to the participants of the Certified Financial Officer Program (Class # 8) of the Federation of Accounting Professions of Thailand (under Royal Patronage of HM King) on 27th December 2007.
- 17. Training on Quality Assurance and Evaluation of Training for Professional Development Course on Management of Training Center program at AIT Extension for participants from India from 19th November 27th November 2007.
- 18. Training on Strategic Planning for the "Strategic Human Resource Planning for participants from the South Continent on 7th November 2007.
- 19. Trainer for 600 Department Heads of Bangkok Dusit Medial Group on Strategy with Effective Action Plan Execution" from 8th October 16 November 2007.
- 20. Training on Strategic Management and Performance Management for "Effective Management and Skills Development using IT Applications, 24 June 29 July 2007" for 10 participants from Bangladesh on 2nd and 3rd July 2007.
- 21. Training on Strategic Management for IT Applications in Management at AIT extension for participants from Bangladesh, India, Indonesia and Malaysia on 4 June 2007
- 22. Training on Quality Assurance and Evaluation of Training for Professional Development Course on Management of Training Center program at AIT Extension for participants from Indonesia and India from 21 May - 8 June2007 on Friday, 25 May 2007

- 23. Training in Strategic Management for Advanced Strategic Management Program of Government Pharmaceutical Organization of Thailand on 22 May 2007.
- 24. Training on Leadership and Teamwork for the Organizational Financial Planning and Cost Control program for participants from Bangladesh and Srilanka at AIT Extension on 30 April - 11 may 2007.
- 25. Training course on Inspection, Monitoring and Evaluation (IM&E) of Education emphasizing on IQA and EQA from 19 March – 6 April 2007 to Mongolian education inspectors and experts from the State Specialized Inspection Agency & Ministry of Education and Culture, Government of Mongolia.
- 26. Training on Quality Assurance for Education and Training and Institutions for Indonesian and Nepalese university and education officials at AIT Extension from 26 March to 13 April 2007
- 27. Training on Stakeholder Analysis and Curriculum QA for the Participatory Curriculum Development (PCD) and Student-Centered Teaching and Learning program at AIT Extension from 26 February - 9 March 2007
- 28. Training on Strategic Human Resource Management at AIT Extension for 15 seniors officers from Bangladesh, Maldives and Malaysia on "Strategic Human Capital Management and BSC" on 4 December 2006
- 29. Training on Strategic Management and Quality Assurance at AIT Extension for 3 participants from Indonesia, on "Strategic Management and QA Linkage in Higher Education" on 17 and 24 November 2006
- 30. Training on Strategic Management at AIT Extension for 6 participants from Bangladesh, on "IT Applications in Management" on 9 November 2006.
- 31. Training on Strategic Management and Balanced Scorecard for 15 participants from Afghanistan, Bangladesh, Maldives, Malaysia and India, on "Human Resource Management" on 8 November 2006.
- Training on Leadership and Strategic Management at AIT Extension for senior level government and NGO officers from Maldives, on "Leadership in Public Services" on 10 – 11 October 2006.
- 33. Training on Strategic Management and Quality Management at AIT Extension for senior level government and NGO officers from Maldives, India, Loa PDR, Mongolia, Nepal and Malaysia on "Effective Management Skills and Techniques" on 3 October 2006.
- 34. Training on Project Integration Management, BSC, TQM and Risk Management at AIT Extension for participants on "ICT Applications in Project Management" on 19 – 21 September 2006.
- 35. Trainer/Consultant to Philip Morris Thailand Ltd. For "Basic Management Program" for Asst. Sales Manager on 17 18 August and 24 25 August 2006 at Intercontinental Hotel and Hyatt Erawan Hotel.
- 36. Training on "Strategic Management" to CFO Certification program of the Federation of Accounting Professions of Thailand (under Royal Patronage of HM King) on 10 August 2006
- 37. Siriraj Hospital CEO Development and Training Batch # 3 by BTCC on Strategic Management and Balanced Scorecard for senior administrators and doctors from 20 23 June 2006
- 38. Training on "Strategic and Performance Management" at AIT Extension of Asian Institute of Technology on 12 and 13 June 2006 for 10 government officials of Ministry of Education of Mongolia.
- 39. Training on "Strategic Management" at AIT Extension of Asian Institute of Technology on 16 18 May 2006 for 14 senior education officials of SESIP of Bangladesh.
- 40. Training on "Strategic Management" to CFO Certification program (Class # 7) of the Federation of Accounting Professions of Thailand (under Royal Patronage of HM King) at Grande Sheraton on 9 March 2006
- 41. Training on Strategy and Organization Change for "Business Leadership in an uncertain Environment" at AIT Extension of Asian Institute of Technology on 6 December 2005 for 14 senior management professionals from the Sri Lankan private sector.

- 42. Training on "Organization Strategic Performance Management and BSC" to Government Senior Ministry of Education Officers from Malaysia, at AIT Extension of Asian Institute of Technology on 18 November 2005
- 43. Training on Strategic Management, BSC and Quality Assurance to 18 senior Registrars of Sri Lankan Universities at AIT Extension of Asian Institute of Technology on 18 October 2005 and for 16 senior bursars Sri Lankan Universities on 2 November 2005
- 44. Gave a lecture to 20 students and 2 instructors of Singapore Polytechnic at Arnoma Hotel on 11 October 2005 on "MDG Entrepreneur"
- 45. Training on Effects of Environmental Change in Marketing for "Effective Marketing in an Uncertain Environment" at AIT Extension of Asian Institute of Technology on 4 October 2005 for 18 Sri Lankan from the private sector.
- 46. Training on Strategic Management and Balanced Scorecard for TUV Rhineland education and training for 19 senior management personnel of GEODIS Logistics at Imperial Queens Park Hotel on 30 31 August, 2005.
- 47. Training on Leadership and Change Management for "Leadership for Public Services and Disaster Management" at AIT Extension of Asian Institute of Technology on 16 August 2005 for NECORD officials from Government of Sri Lanka,
- 48. Training on "Strategic Management and BSC" for Advanced Management Program at AIT Extension of Asian Institute of Technology on 5 August 2005 for participants from Maldives, Thailand, Bangladesh, and Pakistan
- 49. Training on Leadership and Team building for "Effective Leadership for Rural Development" at AIT Extension of Asian Institute of Technology on 20, 21 and 26 June 2005 for officials from Sri Lanka, Afghanistan, Vietnam, Nepal and Malaysia.
- 50. Training on "Strategic Map and BSC for Hospital Management" organized by ASEAN Institute for health Development (AIHD), Mahidol University for 35 senior officers from Ministry of Public Health.
- 51. Training on Leadership and Team building for "Organizational Financial Planning and Cost Control" at AIT Extension of Asian Institute of Technology on 2-13 May 2005 for officials from Sri Lanka, Vietnam, Nepal and Malaysia.
- 52. "Review of Key Challenges to Leadership in Crisis" at AIT Extension of Asian Institute of Technology on 18 April 2005 for workshop on disaster management for the Tsunami teams from Indian sub-continent.
- 53. Siriraj Hospital CEO Development and Training Batch # 2 by BTCC on Strategic Management and Balanced Scorecard from 27 February – 8 April 2005
- 54. "Business Leadership in an Uncertain Environment" at AIT and Commercial Bank of Ceylon on Strategic Management in an uncertain environment from 29 November 4 December 2004.
- 55. "Supervisory Skills" by AIT and World Food Program of UN on Leadership and supervisory skills from 16 November 21 November 2004 in Phnom Penh, Cambodia.
- 56. Bangkok Hospital Group Advanced Management Program Batch # 2 by BTCC on Strategic Management and Balanced Scorecard from October – November 2004
- 57. "Leadership" training for Singapore Polytechnic students from 6 September 10 September 2004.
- 58. "Leadership" training by AIT for senior managers on 26 July 2004
- 59. Siriraj Hospital CEO Development and Training Batch # 1 by BTCC on Strategic Management and Balanced Scorecard from May 2004
- 60. Member of External audit team for Hadyai University from 19 September 21 September 2003.

Book and Research Publication

- 1. Teay, S and Al-Shehri, (2012), Developing and Actioning Strategic Planning in Higher Education Institutions, March 2012. KSU Printing House and AU Digital Press, ISBN 978-974-615-051-4
- 2. Teay, Shawyun (2012), Strategic Performance Management System, 4th Edition, January 2012, Assumption University Digital Press, Bangkok, Thailand. ISBN: 978-974-615-172-6
- 3. Teay, Shawyun (2009), Strategic Performance System: An Integrated Framework, 3rd Edition, January 2009, Assumption University Digital Press, Bangkok, Thailand. ISBN: 978-974-615-297-6
- 4. Teay, Shawyun (2009), Strategic Market Driven IS/IT Planning Model. In A.W.K. Tan and P. Theodorou (Ed). Strategic Information Technology and Portfolio Management. Hershey, March 2009, P.A. Information Science Reference (Book Chapter).
- 5. Teay, Shawyun (2009), Strategic Capital Capacity and Capability Management of IS/IT. In A.W.K. Tan and P. Theodorou (Ed). Strategic Information Technology and Portfolio Management. Hershey, March 2009, P.A. Information Science Reference (Book Chapter).
- 6. Teay, Shawyun (2008), AuQS 2000 QMIPS Quality Management System, 5th edition, December 2008
- 7. Teay, Shawyun (2008), AuQS 2000 QMIPS Performance Management System (2nd Edition, 2008)
- 8. Teay, Shawyun (2007), AuQS 2000 QMIPS Quality Management System, 5th Edition, 2007
- 9. Teay, Shawyun (2007), Book chapter on, "An Integrated QMIPS Model for Strategic Management and Quality Assurance of an entrepreneurial educational institution in Thailand", The Institutional researchers' Perspectives on the Entrepreneurial Universities of the 21st Century: Some Insights from the Asia Pacific Region", edited by the South East Asian Association for Institutional Research, August 2007
- 10. Teay, Shawyun (2007), "A Primer on Strategic Organization Analysis and Planning Model" 4th Edition 2007 for the Strategic Management Course at the MBA and M.Sc. programs. ISBN: 978-974-615-281-5
- 11. Teay, Shawyun (2007), AuQS 2000 QMIPS Quality Management System for the Academic units (5th Edition, December 2007)
- 12. Teay, Shawyun (2006), "A Primer on Strategic Organization Analysis and Planning Model" 2nd Edition 2006 for the Strategic Management Course at the MBA and M.Sc. programs.
- 13. Teay, Shawyun (2006), "A Primer on Strategic Organization Analysis and Planning Model" 3rd Edition 2006 for the Strategic Management Course at the MBA and M.Sc. programs.
- 14. Teay, Shawyun (2006), AuQS 2000 QMIPS Quality Management System, 4th Edition, 2006
- 15. Teay, Shawyun (2006), Integrated QMIPS (Quality Management, Information and Planning Systems), 1st Edition, 2006
- 16. Teay, Shawyun (2005), "A Primer on Strategic Organization Analysis and Planning Model" 1st Edition 2005 for the Strategic Management Course at the MBA and M.Sc. programs.
- 17. "Developing Strategic KPIs of King Saud University", King Saud University Research Report – Deanship of Quality DoQ # 1/2014, January – April 2014

Research and Academic Papers Publications and Proceedings

Academic year 2018

1. Teay Shawyun, (2017) book chapter on "Post AEC 2015: An Agenda and Framework for Conscientious HEIs and Faculty" in upcoming "Handbook of Education" published by Wiley slotted for 2018

Academic year 2017

- 1. Teay Shawyun, (2017) book chapter on "An Integrated Electronic IQA System For HEI", Encyclopedia of Information Science and Technology, 4th edition published by IGI Global, International Publisher of Progressive Information Science and Technology, July 2017
- 2. Teay, Shawyun, (2017), Internal Benchmarking System for HEIs' Performance Excellence, Journal of Institutional Research in South East Asia-Vol. 15 No.1 May/June 2017
- 3. Teay, Shwyun, (2017), Challenges: What Challenges in HEIs? Conference Proceedings of SEAAIR 17th Annual Conference, 6 – 8 September 2017

Academic Year 2016

- Teay Shawyun, (2016), Faculty-Student Engagements: Dimensional Aspirants or Deterrents, Conference Proceedings of SEAAIR 16th Annual Conference, 21 – 23 September 2016, Bangkok, Thailand
- 2. Teay Shawyun (2016), Strategic Planning as an essential for Quality Assurance, Journal of Institutional Research in South East Asia- Vol. 14 No.1 May June 2016
- 3. Teay Shawyun and Atif AlAmri (2016), Integrated Electronic Student Assessment, paper presented and accepted for online proceeding publication of 6^{th} QS-Maple Conference, 10 12 May 2016, Al-Ain, United Arabs Emirates

Academic year 2015

- Teay Shawyun, (2015), Inclusive Education: In or Out, a challenge for a post AEC 2015 HEI, Proceedings of the 15th Annual SEAAIR Conference, Hanoi, Vietnam, 30th Sept. to 2nd October 2015.
- Teay Shawyun, (2014), "Developing Strategic KPIs for HEIs", Proceedings of the 14th Annual SEAAIR Conference, Legaspi City, Philippines, 7th – 10th October 2014, pages 314 - 324.
- 3. Teay Shawyun, (2015), Model of Integrated Academic Performance and Accountability system for HEI, 15th International Academic Conference, April 2015, Rome

Academic year 2014

- 1. Teay Shawyun and Abdullah I. Al-Mhiadib, "Social Entrepreneurship and USR in HEI: Two sides of Same Coin?", Proceedings of the 13^{th} Annual SEAAIR Conference, Jogjakarta, Indonesia, $7^{\text{th}} 9^{\text{th}}$ October 2013, pages 72 79.
- Krisda Tanchaisak and Teay, Shawyun, "Problems and Obstruction in the Organization of Distance Learning in Thailand", Proceedings of the 13th Annual SEAAIR Conference, Jogjakarta, Indonesia, November 7th 9th October 2013, pages 72 79.

3. Teay, Shawyun, "Landscape of HEI and Quality Challenges in AEC 2015", International Journal of Business and Management, International Institute of Social and Economic Sciences, Vol. II (2), 2014, pages 71 – 93.

Academic year 2013

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- 2. Teay Shawyun and Shaun Louie Sabico (2013), Quality Assurance Training: Culture or Calamity?, Proceedings of 13th SEAAIR Conference, Sabah, East Malaysia in November 2012
- 3. Teay Shawyun and Narong, C., (2013), Trend Analysis of Service Quality Index Case Study of AU Support Units, Proceedings of 13th SEAAIR Conference, Sabah, East Malaysia in November 2012
- 4. Krisda Tanchaisak, Witchanee Kuptawathin and Teay Shawyun, (2013), A Longitudinal Study of Student Satisfaction Index, Proceedings of 13th SEAAIR Conference, Sabah, East Malaysia in November 2012

Academic year 2012

- 1. Teay, Shawyun (2011), From CSR to USR a Strategic USR Management Framework, Presentation at 7th QS-APPLE Conference, Manila, The Philippines, 16 – 18 November 2011. Invited paper for publication in Proceeding of 7th QS-APPLE Conference in June 2012.
- 2. Teay, Shawyun and Shaun Louie Sabico (2012), Quality Assurance Training: Culture or Calamity?, Proceedings of 12th SEAAIR Conference, Kota Kinabalu, East Malaysia from 6th to 8th November 2012
- 3. Teay, Shawyun (2012), Commonalities in Diversity, Proceedings in APQN 2012 Conference in Siem Reap, Cambodia from 28th February to 2nd March 2012.

Academic year 2011

- 1. Teay, Shawyun (2011), Strategic USR Management Framework, 11th SEAAIR Conference, Chiangmai, Thailand, 3 – 5 November 2011
- 2. Teay, Shawyun (2011), Strategic Market and Customer Driven IS/IT Planning Model. International Journal of Strategic Information Technologies and Applications, 2011, Vol. 2 No. 1.
- 3. Teay, Shawyun and Al-Karni, Awad (2011), IQA Quality Performance Excellence Model, APQN 2011 (Asia Pacific Quality Network 2011) Conference, Bangalore, India, March 2011.
- 4. Quality Information Management Model (in development budget as approved by KSU Research Committee)

Academic year 2010

- 1. Teay, Shawyun (2010), Strategic Alliance Vs Social Networking: A Case Study of SEAAIR 10th SEAAIR Conference in the Philippines, October 2010.
- Teay, Shawyun and Pulikkiel, Joy (2010), Strategic bank branding: a case study of Bank of Ayudhya, 1st ICBB & CSR-UN Conference, Surabaya, Indonesia, February 2010, ISBN: 978 - 979 - 95679 - 3 - 2

Academic year 2009

- Teay, Shawyun (2009), Actioning Strategic Planning, Proceedings of International Conference on Strategic Planning & Quality Assurance in Higher Education in the Muslim World, 20th – 22nd July, 2009, Kuala Lumpur, Malaysia.
- Teay Shawyun (2009), Institution and Individual Sufficiency and Sustainability of the future HEI, *The Future of Higher Education*, Proceedings of 9th Annual SEAAIR (South East Asia Association for Institutional Research, 13th – 15th October 2009, Penang, Malaysia
- 3. Teay, Shawyun (2009), Balancing the IQA = EQA Equation, Journal of Institutional Research South East Asia, Vol. 7 No. 2 Nov/Dec 2009

Academic year 2008

- Teay, Shawyun, (2008), Strategic Triangularization of Quality-Information-Planning System for Higher Education Institute Performance Management, 6th International Conference on Education and Information Systems, Technologies and Applications: EISTA 2008, International Institute of Informatics and Systemics, Orlando, Florida, 29th June – 2nd July 2008
- Teay, Shawyun, (2008), "Sufficiency and Sustainability: Institutional Capacity Building for HE" lead research paper accepted for the 8th Annual SEAAIR Conference on Institutional Capacity Building toward HE Competitive Advantage in Surabaya, Indonesia, 4th – 6th November, 2008.
- 3. Teay, Shawyun, (2008), "A Delphi Approach to the Development of an Integrated Performance Measurement and Management Model for a car assembler", paper accepted for publication in the Industrial Engineering and Management Journal, 2008

Academic year 2007

- Teay, Shawyun, (2008), "Sufficiency and Sustainability: Individual Capacity Building for HE" scholarly paper presented at the 48th Annual 2008 Association for Institutional Research Forum, Seattle, Washington, 24th May – 29th May, 2008
- 2. Teay, Shawyun, (2007), "An Integrated QMIPS Model for Strategic Management and Quality Assurance of an entrepreneurial educational institution in Thailand", The Institutional researchers' Perspectives on the Entrepreneurial Universities of the 21st Century: Some Insights from the Asia Pacific Region", edited by the South East Asian Association for Institutional Research, August 2007
- 3. Teay, Shawyun and Siriwattanatum, Virapol, (2007), "Determinants of Export Performance of Thai Canned Fruit Manufacturers" accepted for presentation and publication at 10th International Conference of Society for Global Business and Economic Development in Kyoto, Japan.
- 4. Teay Shawyun, (2007), "Higher Education through the Sufficiency and Sustainability lens", Proceedings of the 7th SEAAIR Conference, September 2007, Bangkok, Thailand.

Academic year 2006

1. Teay Shawyun, (2007), "Integrated Curriculum QMIPS", ASAIHL Journal Vol.10 Issue 1 May 2007.

- 2. Teay Shawyun, (2006), "Quality Assurance: Teaching Competency and Effectiveness Index", Proceedings of UPAL Conference, November 2006, Bangkok.
- 3. Teay, Shawyun and Tanchaisak, Krisda, (2006), "Thai Graduates' Values revisited in 2005: A Case Study of Assumption University", Proceedings of SEAAIR Conference in Langkawi, Malaysia in September 2006. ISBN: 979-25-0220-3
- 4. Teay, Shawyun (2006), "Teaching Competency and Effectiveness Index: A Pilot Study of Graduate Instructors" Proceedings of SEAAIR Conference in Langkawi, Malaysia in September 2006. ISBN: 979-25-0220-3
- 5. Voon Boo Ho, Nagarajah Lee and Teay, Shawyun (2006), "Adapting a Market Orientation Scale for Quality Service in Higher Education" Proceedings of SEAAIR Conference in Langkawi, Malaysia in September 2006. ISBN: 979-25-0220-3
- 6. Teay, Shawyun (2006), "An Integrated Performance Measurement and Management Model (IPMMM) for a car assembler" APIEMS 2006 Conference Proceedings, December 2006.

Academic year 2005

- 1. Teay, Shawyun, (2005), "Quality Assurance and Strategic Implementation in Educational Institutions: A Holistic Alliance?", Journal of Institutional Research South East Asia (JIRSEA), Vol. 3 Number 1 (2005)
- 2. Teay, Shawyun, (2005), "Higher Education Reform: A Strategic Multipronged Framework", Proceedings in SEAAIR Conference in September 2005 at Bali, Indonesia. ISBN: 979-25-0220-3
- 3. Teay, Shawyun and Tanchaisak, Krisda, (2005), "A better understanding of the Core Values of Thai Undergraduates", Proceedings in SEAAIR Conference in September 2005 at Bali, Indonesia. ISBN: 979-25-0220-3
- 4. Teay, Shawyun and Tanchaisak, Krisda, (2005), "Core Values of Thai Undergraduates revisited in 2005: A Case Study of Assumption University", APHEIT Journal Vol. 12 No. 1, November 2005, Association of Private Higher Education Institutions of Thailand

Academic year 2004

1. Teay, Shawyun, (2004), "Quality Assurance and Strategic Implementation in educational institutions: A Holistic Alliance?" Proceedings in SEAAIR Conference in September 2004 in Wenzhou University in PRC. ISBN:983-41890-0-1

Academic Year 2003

1. Teay, Shawyun, (2003), "Education Excellence: An Integrated Performance Measurement and Management Model", ASAIHL-THAILAND Journal, Vol. 6, No. 2, November 2003 ISSN: 1513-0975

Academic Year 2002

1. Pramongkit, Prasopchoke, and Teay, Shawyun, (2002), "Strategic IT Framework for Modern enterprise by using Information Technology Capabilities" proceedings of 2002 IEEE International Engineering Management Conference (IEMC – 2002), Cambridge UK

Academic Year 2001

1. Pramongkit, Prasopchoke, Teay, Shawyun, Boonmark, S. (2001), "Productivity growth and learning potentials of Thai Industry", Technological Forecasting and Social Change 64 (2001) 1-13

Academic Year 2000

- Teay, Shawyun (2000), "Information: A Customer-Oriented Perspective (1)", Proceedings of 1stAcademic Business Conference, Chulalongkorn University, Thailand, October 19th – 20th, 2000.
- Teay, Shawyun (2000), "Information: A Customer-Oriented Perspective (2a)", Proceedings of 1stAcademic Business Conference, Chulalongkorn University, Thailand, October 19th – 20th, 2000.
- 3. Pramongkit, Prasopchoke, Teay, Shawyun, Boonmark, S. (2000), "Analysis of Technological Learning for Thai Manufacturing Industry" Technovation: The International Journal of Technological Innovation and Entrepreneurship Volume 20 No. 4 April 2000 pp 189 – 196

Academic Year 1999

- **1.** Teay, Shawyun (1999), "Expectations and Influencing Factors of IS Graduates and education in Thailand: A Perspective of the Students, Academics and Business Community", Journal of Informing Science Vol. 2 No 1
- 2. Pramongkit, Prasopchoke, Teay, Shawyun, Boonmark, S. (1999), "Technology Acquisition, A measure of Technology Discontinuities: A Case Study of Thai Technology-Based Manufacturing Industry" Proceedings of PICMET' 99 paper P-P357 at Portland USA in July 1999 under IEEE
- **3.** Teay, Shawyun (1999), "Information Technology: A Market Oriented Approach" Journal of Euro-Asian Management Vol. 5 No. 2, October 1999 ISBN: 0859-499X
- **4.** Teay, Shawyun and Salam, Mohd. Asif, (1999), "Attributes of the Millennium Business Graduates" Proceedings of ASAIHL Interuniversity Conference on "The New Millennium: Business and Higher Education in Thailand" in Bangkok, 23 July 1999 and to be published in ASAIHL-Thailand Journal Vol. 3 (1999) ISSN: 1513-0975
- **5.** Teay, Shawyun and Salam, Mohd. Asif, (1999), "The New Millennium: Graduate Business Education in Thailand" Proceedings of ASAIHL Interuniversity Conference on "The New Millennium: Business and Higher Education in Thailand" in Bangkok, 23 July 1999, ASAIHL-Thailand Journal Vol. 3 (1999) ISSN: 1513-0975

Academic Year 1995 to 1998

- Teay, Shawyun (1998), "Reengineering IS Education in Thailand: Perspectives of Students, academics and Business Community", Proceedings on "Information Technology for Graduate Studies in the 21st Century" hosted by the 16th Annual conference of the Board of Deans of Graduate Schools of Thailand, 26th – 27th Nov. 1998.
- 2. Teay, Shawyun (1995), "Information forms and Customer Satisfaction" Proceedings in "Managing the Service Businesses" in AIT, Thailand, November 1995

Academic and Professional Experience (details):

KING SAUD UNIVERSITY (January 2009 to present) Appointed as Associate Professor in Strategic Management and Consultant to KSU – QMS & Electronic Performance Management System, King Saud University and to consult on and develop the Strategic Performance Management System of King Saud University, comprising of 3 main sub-systems of Quality Management System, Information Management System and Planning Management System. Member of King Saud University Quality Committee overseeing university wide quality and accreditation. Teaching Ph.D. Seminar in Strategic Management

ASSUMPTION UNIVERISTY (August 2011 to present) Appointed Director of the Center for Excellence to completely revamp the quality and strategic planning system of the university reporting direct to the President.

ASSUMPTION UNIVERISTY (May 2003 – present)

Rejoined Assumption University's Center for Excellence later the Office of QMIPS to assist the President in the university quality assurance, information management and planning management efforts. Developed the new AuQS 2000 (2nd and 3rd Edition, 2003 and 2004) and AuQS 2000 CQM (1st Edition, 2005) QA model and manuals of the university that evolved into the AuQS 2000 QMIPS Quality Management System (5th edition, 2007) and the AuQS 2000 QMIPS Performance Management System (2nd edition, 2008) as the standard of performance and governance system to achieve education excellence.

Was appointed as the Deputy Director of the CFE in August 2003 to assist the President in the management and implementation of the quality assurance in Assumption University. The CFE was upgrade to be the Office of QMIPS (Quality Management, Information and Planning system) in June 2007.

Was appointed Dean, School of Business Administration, College of Internet Distance Education, Assumption University in January 2004 to February 2005 to set-up the M.Sc. in Management Curricula.

Courses taught: Seminar in Strategic Management in Ph.D. in Business Administration program and Strategic Management in the Graduate School of Business and M.Sc. in Management Program.

ASIAN UNIVERSITY OF SCIENCE AND TECHNOLOGY (Jan 2000 – March 2003)

Joined AUST in the capacity as Associate Dean of the Graduate School and MBA program to develop the academic systems for the MBA program aiming at academic excellence, and help trouble shoot administrative and academic issues for the Faculty of Business. Major subjects taught are Strategic Management, Managing Organization Performance (BSC), Marketing Information System, Management Information System and Management of Technology subjects at the graduate level.

In December 2000, was appointed the Associate Dean of Graduate Studies to establish the Graduate School of Business and launch the programs of Master in Technology Management in 2002 and the Ph.D. (Business) in 2004.

ASSUMPTION UNIVERSITY (1982 to December 1999)

Upon graduation from ABAC, was invited to lecture part-time at ABAC in the Business Computer Department of the Faculty of Business Administration lecturing Introduction to Computer. Reverted to full-time on April 1984 to handle subjects like MIS, Finance, Organization Planning and Control, Directed Studies and Introduction to Computer. In November 1991, was transferred to the Faculty of Science and Technology to lecture Organization Information Systems, Information Technology and Information Center Management.

In May 1996, I was appointed Asst. Dean in the Graduate School of Business and was assigned to teach Management Information System and Strategic Management. Had complete responsibility in managing the GSB (a 100 million Baht plus unit) and to instill academic excellence. Also served as Associate Program Director for the Master of Management (Organization Management).

Thai-Nichi Institute of Technology (July 2008)

Was invited as an Associate Faculty to teach Strategic Management in the Master in Industrial Management, sponsored by the Japanese Foundation

College of Management, MAHIDOL UNIVERSITY (September 2002 to present)

Was invited as an Associate Faculty by the College of Management, Mahidol University to teach Management Information System and Strategic Management.

THAMMASAT UNIVERSITY (1996 – Present)

Was invited as an Associate Faculty consecutively for 8 years by the Master in Marketing Program of Thammasat University to lecture Marketing Information System starting with Class 8.

BURAPHA UNIVERSITY (September 2000 – Present)

Was invited as an Associate Faculty by the Master of Engineering (Engineering Management) Program of Burapha University to lecture Marketing Management and Business Plan.

PAYAP UNIVERSITY (June 2002 to Present)

Was invited as an Associate Faculty to teach MIS and Strategic Management

NOVOTEL BANGKOK (November 1991 - January 1993)

Joined the EDP section of the Rooms Division to study the NCR CLS computerized system and the overall hotel operation of the hotel before assignment to a more senior position in other divisions.

SITA THAI CLEANING SERVICES (October 1990 - September 1991)

Joined SITA THAI (a joint venture between Thai and French partners) as Assistant General Manager taking responsibility of the whole company reporting to the BOD. Overall jurisdiction includes the Finance, Accounting, Sales and Marketing and Operation Departments managing a workforce of 30 staffs and day-to-dav 320 workers. Responsibilities included management of the company and troubleshooting operational problems and ensuring that sales targets are met within the set budget while maintaining a high standard of efficiency and service to customers. Better cash management, reduced labor costs, better materials control and more efficiency in marketing and operations was implemented.

N & T GROUP (April 1988 - September 1990)

Was recruited from Taisae to be Division Manager for International Business for the Group's telecommunication companies which involved sourcing, costing, pricing, importing and custom clearing of the cellular units for Richcom 88 and Vertex Plus, and general management of the companies reporting to the MD. In January 1989, was moved to an Executive position reporting directly to the BOD when the Group decided to establish joint venture investment with its ASEAN partners undertaking the proposed golf and housing project at Noongnuch Village. Job responsibilities included liaison, follow-up and organizing field trips with the ASEAN partners and conducting feasibility study of the projects. This was in addition to the daily responsibilities in the other two companies.

TAISAE CO. LTD. (April 1985 - April 1988)

Joined Taisae (a shipping company which represented OOCLL) as Assistant Marketing Manager and was promoted to Marketing and EDP Manager in 1987. Major job responsibilities involves troubleshooting Inbound and Outbound Marketing and Sales issues, managing the Inbound Sales team, Sales and Marketing planning, revamping documentation and systems problems when Taisae decided to computerize and go on-line with her Hong Kong head office and liaison with the OOCLL international network.

Others

STRENGTHS AND SKILLS	:	Good communicational, presentational and managerial skills sharpened by 13 years of undergraduate lectures and 15 years of graduate teaching. Good organizational, leadership and planning capabilities as demonstrated by 8 years of management experience in the business sector. A pragmatic person with a technology worldview focused on meeting and satisfying customer's needs.
BUSINESS PHILOSOPHY	:	The two major assets of an organization are its people and customers. A team of well trained and well motivated staff with a good mindset working in a conducive environment and who understand their responsibilities and products working in a tight knit teamwork will ultimately retain the loyalty of a satisfied customer as a long term loyal customer.
PERSONAL PHILOSOPHY	:	I aim for efficiency and effectiveness and to excel in whatever I undertake based on a very high standard for achievement as I believe that there is always a way out if one tries hard enough.
PERSONAL	:	55 Excellent healthSingle, Disciplinedloves challenges, responsibilities and creativitymulti lingual in English, Bahasa Malaysia, Thai, Cantonese, and a speck of Teochew.

REFERENCES : Prof. Dr. Urs Bumbacher Professor MBA- & Executive MBA-programs University of Applied Sciences of Eastern Switzerland / HTW Chur

> Khunying Dr. Kalaya Sophonpanich Minister of Science and Technology Member of Parliament, Thailand

Reverend Brother Martin P. Komolmas President Emeritus Assumption University

Reverend Brother Bancha Saenghiran President Assumption University

Police Lieutenant General Viroj Paoin Member of Parliament 99/99 Chaengwattana Road Tungsonghong, Bangkhen

Prof. Dr. Jyoti P. Gupta Former Dean, School of Management Asian Institute of Technology (ESCP Paris, France)

Prof. Dr. Awad Al-Karni Dean, Deanship of Quality (2009 – 2012) King Saud University

Prof. Dr. Abdullah Al-Muhaidb Dean, Deanship of Quality (2013 – 2015) King Saud University

Updated: 12th November 2017