

# Multicriteria Decision Making

## Goal Programming

### Multicriteria Decision Problems

- Goal Programming
- Goal Programming: Formulation and Graphical Solution

## Goal Programming

- Goal programming may be used to solve linear programs with multiple objectives, with each objective viewed as a "goal".
- In goal programming,  $d_i^+$  and  $d_i^-$ , deviation variables, are the amounts a targeted goal  $i$  is overachieved or underachieved, respectively.
- The goals themselves are added to the constraint set with  $d_i^+$  and  $d_i^-$  acting as the surplus and slack variables.
- One approach to goal programming is to satisfy goals in a priority sequence. Second-priority goals are pursued without reducing the first-priority goals, etc.

## Goal Programming

- For each priority level, the objective function is to minimize the (weighted) sum of the goal deviations.
- Previous "optimal" achievements of goals are added to the constraint set so that they are not degraded while trying to achieve lesser priority goals.

## Goal Programming Approach

Step 1: Decide the priority level of each goal.

Step 2: Decide the weight on each goal.

If a priority level has more than one goal, for each goal  $i$  decide the weight,  $w_i$ , to be placed on the deviation(s),  $d_i^+$  and/or  $d_i^-$ , from the goal.

Step 3: Set up the initial linear program.

$$\begin{array}{ll} \text{Min} & w_1 d_1^+ + w_2 d_2^- \\ \text{s.t.} & \text{Functional Constraints,} \\ & \text{and Goal Constraints} \end{array}$$

Step 4: Solve the current linear program.

If there is a lower priority level, go to step 5.

Otherwise, a final solution has been

reached.

## Goal Programming Approach

Step 5: Set up the new linear program.

Consider the next-lower priority level goals and formulate a new objective function based on these goals. Add a constraint requiring the achievement of the next-higher priority level goals to be maintained. The new linear program might be:

$$\begin{array}{ll} \text{Min} & w_3 d_3^+ + w_4 d_4^- \\ \text{s.t.} & \text{Functional Constraints,} \\ & \text{Goal Constraints, and} \\ & w_1 d_1^+ + w_2 d_2^- = k \end{array}$$

Go to step 4. (Repeat steps 4 and 5 until

## Example: Conceptual Products

Conceptual Products is a computer company that produces the CP400 and the CP500 computers. The computers use different mother boards produced in abundant supply by the company, but use the same cases and disk drives. The CP400 models use two floppy disk drives and no zip disk drives whereas the CP500 models use one floppy disk drive and one zip disk drive.

## Example: Conceptual Products

The disk drives and cases are bought from vendors. There are 1000 floppy disk drives, 500 zip disk drives, and 600 cases available to Conceptual Products on a weekly basis. It takes one hour to manufacture a CP400 and its profit is \$200 and it takes one and one-half hours to manufacture a CP500 and its profit is \$500.

## Example: Conceptual Products

The company has four goals which are given below:

Priority 1: Meet a state contract of 200 CP400 machines weekly. (Goal 1)

Priority 2: Make at least 500 total computers weekly. (Goal 2)

Priority 3: Make at least \$250,000 weekly. (Goal 3)

Priority 4: Use no more than 400 man-hours per week. (Goal 4)

## Example: Conceptual Products

- Variables

$x_1$  = number of CP400 computers produced weekly

$x_2$  = number of CP500 computers produced weekly

$d_i^-$  = amount the right hand side of goal  $i$  is deficient

$d_i^+$  = amount the right hand side of goal  $i$  is exceeded

- Functional Constraints

Availability of floppy disk drives:  $2x_1 + x_2 \leq 1000$

Availability of zip disk drives:  $x_2 \leq 500$

Availability of cases:  $x_1 + x_2 \leq 600$

## Example: Conceptual Products

- Goals

(1) 200 CP400 computers weekly:

$$x_1 + d_1^- - d_1^+ = 200$$

(2) 500 total computers weekly:

$$x_1 + x_2 + d_2^- - d_2^+ = 500$$

(3) \$250(in thousands) profit:

$$.2x_1 + .5x_2 + d_3^- - d_3^+ = 250$$

(4) 400 total man-hours weekly:

$$x_1 + 1.5x_2 + d_4^- - d_4^+ = 400$$

Non-negativity:

$$x_1, x_2, d_i^-, d_i^+ \geq 0 \text{ for all } i$$

## Example: Conceptual Products

- Objective Functions

Priority 1: Minimize the amount the state contract is not met: Min  $d_1^-$

Priority 2: Minimize the number under 500 computers produced weekly: Min  $d_2^-$

Priority 3: Minimize the amount under \$250,000 earned weekly: Min  $d_3^-$

Priority 4: Minimize the man-hours over 400 used weekly: Min  $d_4^+$

## Example: Conceptual Products

- Formulation Summary

$$\begin{array}{llll}
 \text{Min} & P_1(d_1^-) + P_2(d_2^-) + P_3(d_3^-) + P_4(d_4^+) & & \\
 \text{s.t.} & 2x_1 & +x_2 & \leq 1000 \\
 & & +x_2 & \leq 500 \\
 & x_1 & +x_2 & \leq 600 \\
 & x_1 & & +d_1^- - d_1^+ = 200 \\
 & x_1 & +x_2 & +d_2^- - d_2^+ = 500 \\
 & .2x_1 + .5x_2 & & +d_3^- - d_3^+ = 250 \\
 & x_1 + 1.5x_2 & & +d_4^- - d_4^+ = 400 \\
 & x_1, x_2, d_1^-, d_1^+, d_2^-, d_2^+, d_3^-, d_3^+, d_4^-, d_4^+ \geq 0 & & 
 \end{array}$$

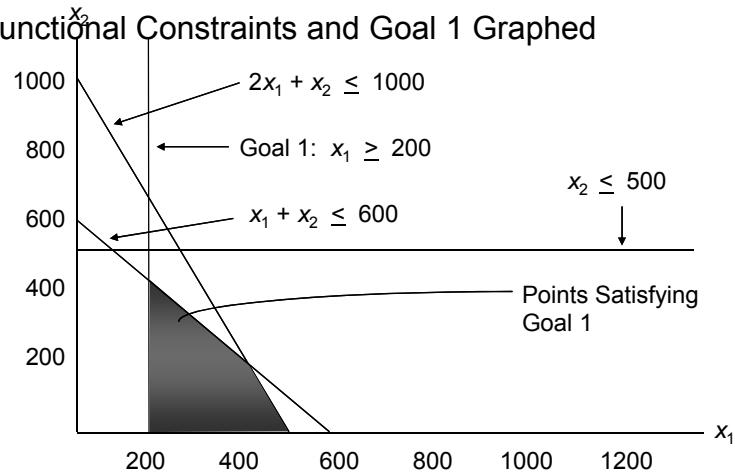
## Example: Conceptual Products

- Graphical Solution, Iteration 1

To solve graphically, first graph the functional constraints. Then graph the first goal:  $x_1 = 200$ . Note on the next slide that there is a set of points that exceed  $x_1 = 200$  (where  $d_1^- = 0$ ).

## Example: Conceptual Products

- Functional Constraints and Goal 1 Graphed



## Example: Conceptual Products

- Graphical Solution, Iteration 2

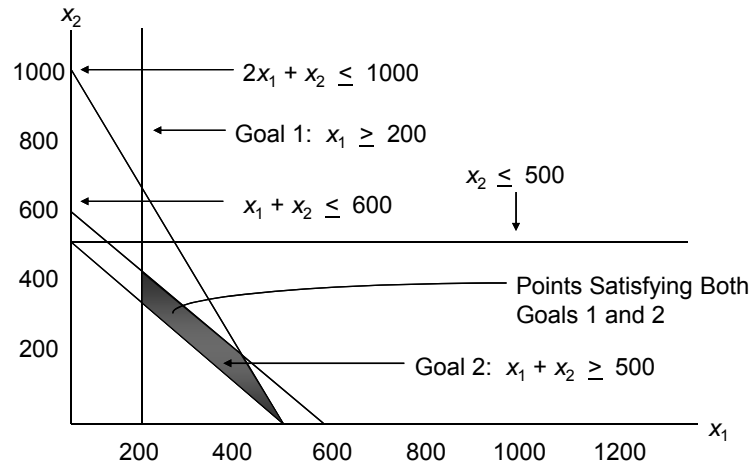
Now add Goal 1 as  $x_1 \geq 200$  and graph Goal 2:

$x_1 + x_2 = 500$ . Note on the next slide that there is still a set of points satisfying the first goal that also satisfies this second goal (where  $d_2^- = 0$ ).



## Example: Conceptual Products

### ■ Goal 1 (Constraint) and Goal 2 Graphed



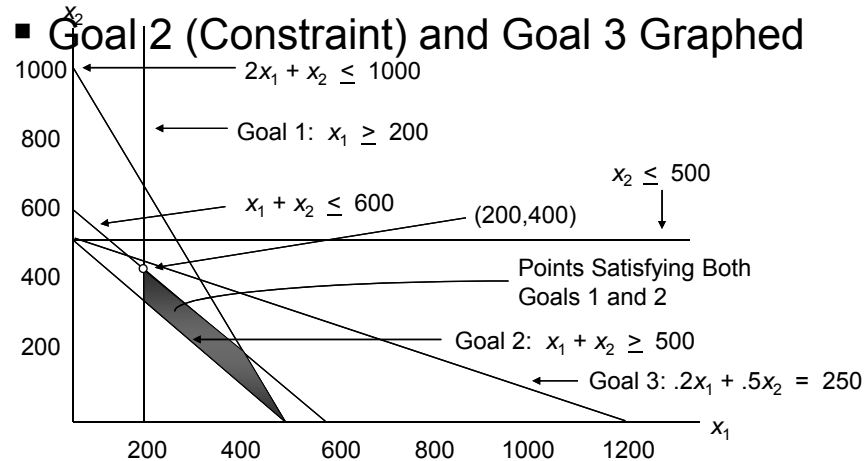
## Example: Conceptual Products

### ■ Graphical Solution, Iteration 3

Now add Goal 2 as  $x_1 + x_2 \geq 500$  and Goal 3:  $.2x_1 + .5x_2 = 250$ . Note on the next slide that no points satisfy the previous functional constraints and goals and satisfy this constraint.

Thus, to Min  $d_3^-$ , this minimum value is achieved when we Max  $.2x_1 + .5x_2$ . Note that this occurs at  $x_1 = 200$  and  $x_2 = 400$ , so that  $.2x_1 + .5x_2 = 240$  or  $d_3^- = 10$ .

## Example: Conceptual Products



## Objective Function and Constraints

Maximize  $Z = \$40 x_1 + 50 x_2$

Subject to

$x_1 + 2x_2 \leq 40$  hr (labor constraint)

$4x_1 + 3x_2 \leq 120$  lb (clay constraint)

$x_1, x_2 \geq 0$

Decision variables

$x_1$  = number of bowls to produce

$x_2$  = number of mugs to produce

## Goals

Instead of having one objective, the pottery company has several objectives that are listed **in order of importance**:

- To avoid layoffs, the company does not want to use fewer than 40 hours of labor per day;
- The company would like to achieve a satisfactory profit level of \$1,600 per day;
- Because the clay must be stored in a special place so that it does not dry out, the company prefers not to keep more than 120 pounds on hand per day;
- Because high overhead costs result when the plant is kept open past normal hours, the company would like to minimize the amount of overtime.

## Labor Goal

$$x_1 + 2x_2 + d_1^- - d_1^+ = 40 \text{ hr}$$

$$x_1 = 5 ; x_2 = 10$$

25 hours are used in production  
Labor is underutilized by 15 hrs

$$\begin{aligned} x_1 + 2x_2 + d_1^- - d_1^+ &= 40 \text{ hr} \\ (5) + 2(10) + d_1^- - d_1^+ &= 40 \text{ hr} \\ 25 + d_1^- - d_1^+ &= 40 \text{ hr} \\ \text{If } d_1^- = 15 \text{ and } d_1^+ = 0 \text{ then} \\ 25 + 15 - 0 &= 40 \text{ hr} \end{aligned}$$

$$x_1 = 10 ; x_2 = 20$$

50 hours are used in production  
The extra 10 hrs is overtime

$$\begin{aligned} x_1 + 2x_2 + d_1^- - d_1^+ &= 40 \text{ hr} \\ (10) + 2(20) + d_1^- - d_1^+ &= 40 \text{ hr} \\ 50 + d_1^- - d_1^+ &= 40 \text{ hr} \\ \text{Thus } d_1^- = 0 \text{ and } d_1^+ = 10 \\ (50 + 0 - 10) &= 40 \text{ hr} \end{aligned}$$

$$\text{Minimize } P_1 d_1^-, P_4 d_1^+$$

## Profit Goal

$$40x_1 + 50x_2 + d_2^- - d_2^+ = \$1,600$$

$$\text{Minimize } P_1 d_1^-, P_2 d_2^-, P_4 d_1^+$$

## Material Goal

$$4x_1 + 3x_2 + d_3^- - d_3^+ = 120 \text{ lb}$$

$$\text{Minimize } P_1 d_1^-, P_2 d_2^-, P_3 d_3^+, P_4 d_1^+$$

## The model

*Minimize*  $P_1 d_1^-, P_2 d_2^-, P_3 d_3^+, P_4 d_1^+$

$$x_1 + 2x_2 + d_1^- - d_1^+ = 40 \text{ hr}$$

$$40x_1 + 50x_2 + d_2^- - d_2^+ = \$1,600$$

$$4x_1 + 3x_2 + d_3^- - d_3^+ = 120 \text{ lb}$$

$$x_1, x_2, d_1^-, d_1^+, d_2^-, d_2^+, d_3^-, d_3^+ \geq 0$$

## Nonlinear Programming

## Nonlinear profit analysis

- Breakeven analysis

$$Z = v p - c_f - v c_v$$

Where

$v$  = Sales volume (i.e. demand)

$p$  = price

$c_f$  = fixed cost

$c_v$  = variable cost

## Nonlinear profit analysis

$$v = 1500 - 24.6 p$$

- Breakeven analysis

$$\begin{aligned} Z &= (1500 - 24.6 p) p - c_f - (1500 - 24.6 p) c_v \\ &= 1500 p - 24.6 p^2 - c_f - 1500 c_v + 24.6 p c_v \end{aligned}$$

If  $c_f = \$10000$  and  $c_v = \$58$

$$Z = 1696.8 p - 24.6 p^2 - 22000$$



$$\text{Max } (4-0.1X_1)X_1 + (5-0.2X_2)X_2$$

$$\text{s.t. } X_1 + 2X_2 = 40$$

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Formula bar: =SUMPRODUCT(C5:C6,D5:D6)

	A	B	C	D	E	F	G
1	<b>Beaver Creek Pottery Company</b>						
2							
3				<i>Profit</i>			
4			<i>Production</i>	<i>per Unit</i>			
5		Bowls =	18.3	2.17			
6		Mugs =	10.8	2.83			
7							
8			<i>Used</i>	<i>Available</i>			
9		Labor hours:	40.00	40			
10							
11		Total profit =	70.42				
12							

## Constrained Optimization

$x_1 = 1500 - 24.6 p_1$  (designer jeans)

$x_2 = 2700 - 63.8 p_2$  (straight-leg jeans)

$$\text{Max } Z = (p_1 - 12)x_1 + (p_2 - 9)x_2$$

s.t.

Cloth:  $2x_1 + 2.7x_2 \leq 6000$  yards

Cutting:  $3.6x_1 + 2.9x_2 \leq 8500$  minutes

Sewing:  $7.2x_1 + 8.5x_2 \leq 15000$  minutes

$x_1, x_2, p_1, p_2 \geq 0$



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Formulas: =SUMPRODUCT(C5:C8,E5:E8)

	A	B	C	D	E	F	G	H
1	<b>Western Clothing Company</b>							
2								
3								
4			<i>Demand</i>	<i>Price</i>	<i>Profit</i>			
5	<i>Designer jeans:</i>	602.4	36.49	24.49				
6	<i>Straight-leg jeans:</i>	1062.9	25.66	16.66				
7			<i>Total=</i>	32459.2				
8								
9	<i>Resource constraints:</i>							
10		<i>Resource</i>	<i>Used</i>	<i>Available</i>				
11		<i>Cloth:</i>	4074.63	6000				
12		<i>Cutting time:</i>	5251.05	8500				
13		<i>Sewing time:</i>	13371.9	15000				
14								
15								
16								
17								

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## Facility Location Example

Compute load-distance

$$\text{Min} \sum_{i=1}^n t_i d_i$$

$t_i$  = annual trips to town  $i$

$d_i$  = distance to town  $i$

$$d = \sqrt{(x_i - x)^2 + (y_i - y)^2}$$

## Load-Distance Example

Town	Coordinates		Annual Trips	Distribution Center Location	
	X	Y		X	Y
Abbeville	20	20	75	21.72	14.14
Benton	10	35	105		
Clayton	25	9	135		
Dunning	32	15	60		
Eden	10	8	90		

Compute distance from each site to each supplier

Abbeville  
e

$$d_A = \sqrt{(x_A - x_1)^2 + (y_A - y_1)^2} = \sqrt{(20 - 21.72)^2 + (20 - 14.14)^2} = 6.11$$

(A)

$$d_B = 23.93 \quad d_D = 1.32$$

$$d_C = 6.09 \quad d_E = 6.22$$

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Type a question for help

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Formula Bar:  $=\text{SQRT}((B6-C14)^2+(C6-C15)^2)$

	A	B	C	D	E	F	G	H
1	Clayton County Rescue Squad							
2								
3								
4		Coordinates		Annual				
5	Town	x	y	Trips	Distance			
6	Abbeville	20	20	75	6.11			
7	Benton	10	35	105	23.93			
8	Clayton	25	9	135	6.09			
9	Dunning	32	15	60	1.32			
10	Eden	10	8	90	6.22			
11								
12								
13	Rescue Squad Facility Location:							
14		x =	21.72					
15		y =	14.14					
16								
17								
18	Total Annual Distance =			4432.53				

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## Investment Portfolio Selection

$$S^2 = x_1^2 s_1^2 + x_2^2 s_2^2 + \dots + x_n^2 s_n^2 + \sum_{i \neq j} x_i x_j r_{ij} s_i s_j$$

$x_i, x_j$  = the proportion of money invested in investment  $s_i$  or  $s_j$

$s_i^2$  = the variance for investment  $s_i$

$r_{ij}$  = the covariance (or correlation) between returns on investment  $s_i$  and  $s_j$

$s_i, s_j$  = the standard deviation of returns for investment  $s_i$  and  $s_j$

$$r_1 x_1 + r_2 x_2 + \dots + r_n x_n \geq r_m$$

$r_i$  = expected annual return in our investment  $s_i$

$x_i$  = proportion (or fraction) of money invested in investment  $s_i$

$r_m$  = the minimum desired annual return from the portfolio

$$x_1 + x_2 + \dots + x_n = 1.0$$

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Formulas: 
$$=(E8^2)*C6+(E7^2)*C7+(E8^2)*C8+(E9^2)*C9+2*(E8^2)*C14*SORT(C6)*SORT(C7)+E8^2*E14^2*SORT(C6)*SORT(C8)+E8^2*E14^2*SORT(C6)*SORT(C9)+E7^2*E8^2*SORT(C7)*SORT(C8)+E7^2*E8^2*SORT(C7)*SORT(C9)+E8^2*E16^2*SORT(C8)*SORT(C9)$$

1					
2	<b>Jessica Todd's Investment Portfolio</b>				
3					
4		<i>Average</i>	<i>Estimated</i>		<i>Investment</i>
5	<i>Stock</i>	<i>Return</i>	<i>Variance</i>	<i>Variables</i>	<i>Proportion</i>
6	Altacam	0.08	0.009	X1 =	0.532
7	Bestco	0.09	0.015	X2 =	0.000
8	Com.com	0.16	0.040	X3 =	0.282
9	Delphi	0.12	0.023	X4 =	0.185
10	<i>Total desired return =</i>	0.11		<i>Sum =</i>	1.000
11					
12	<i>Covariances:</i>				
13	<i>Stock</i>	<i>Altacam</i>	<i>Bestco</i>	<i>Com.com</i>	<i>Delphi</i>
14	Altacam	1	0.40	0.30	0.60
15	Bestco	0.40	1	0.20	0.70
16	Com.com	0.30	0.20	1	0.40
17	Delphi	0.60	0.70	0.40	1
18					
19	<i>Total portfolio return =</i>	0.11			
20	<i>Total variance =</i>	0.0112			
21	<i>Total proportion invested =</i>	1.00			
22					

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