

# **Selecting the Proper Tools of Risk management**

# Example:

- Suppose that a business is exposed to accidental property losses (fire) that are described by the following PD:

<b>Loss</b>	<b>0</b>	<b>3000</b>	<b>30000</b>	<b>60000</b>	<b>300000</b>
<b>Prob.</b>	0.700	0.160	0.120	0.018	0.002

- *Further assume that the risk manager must decide among of five courses of action:*

1) Retain the possible accident losses.

2) Retain the possible accident losses, but introduce some loss control measure (sprinkler) with cost \$2,500 that will change the probabilities in the above prob. dist.as follow:

<b>Loss</b>	<b>0</b>	<b>2,000</b>	<b>23,000</b>	<b>52,000</b>	<b>260,000</b>
<b>Prob.</b>	<b>0.800</b>	<b>0.100</b>	<b>0.090</b>	<b>0.009</b>	<b>0.001</b>

**3) Purchase an insurance policy that will cover accidental losses up to \$30,000 for a prem. \$6,840.**

**4) Purchase an insurance policy that will cover accidental losses up to \$300,000 but not the first \$3,000 (deductible) for a prem. \$7,080.**

**5) Purchase an insurance policy that will cover all losses for a prem. \$8,400.**

- *As a risk manager, determine the proper tool using:*

**A)The minimum expected tangible loss criteria.**

**B)The worry method (total losses; tangible & intangible losses) if the cost of worry (or anxiety) the risk manager assigned respectively are:**

**4,000 , 3,000 , 2,000 , 500 , 0**

# A) The minimum expected tangible loss criteria.

- Tangible losses matrix

Loss:	0	3,000	30,000	60,000	300,000
Prob.:	0.700	0.160	0.120	0.018	0.002

## 1-Retention:

Loss: 0 3,000 30,000 60,000 300,000

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Cost: 0 3,000 30,000 60,000 300,000

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1-The expected tangible loss of the first tool =

$$(0 \times 0.7) + (3,000 \times 0.16) + (30,000 \times 0.12) + (60,000 \times 0.018) + (300,000 \times 0.002) = \underline{5,760}$$

- Tangible losses matrix

Loss:	0	2,000	23,000	52,000	260,000
Prob.:	0.800	0.100	0.090	0.009	0.001

*2-Retention with loss control with cost \$ 2,500:*

Loss:	0	2,000	23,000	52,000	260,000
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Cost:	0	2,000	23,000	52,000	260,000
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2-The expected tangible loss of the second tool =  
 $(0 \times 0.8) + (2,000 \times 0.1) + (23,000 \times 0.09) + (52,000 \times 0.009) + (260,000 \times 0.001) + 2,500 = \underline{5,498}$

## Tangible losses matrix

Loss:	0	3,000	30,000	60,000	300,000
Prob.:	0.700	0.160	0.120	0.018	0.002

### 3-Insurance up to \$ 30,000 for \$ 6,840 prem.:

Loss:	0	3,000	30,000	60,000	300,000
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Cost:	0	0	0	30,000	270,000
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3-The expected tangible loss of the third tool =  
 $(0 \times 0.7) + (0 \times 0.16) + (0 \times 0.12) + (30,000 \times 0.018)$   
 $+ (270,000 \times 0.002) + 6,840 = \underline{7,920}$



## Tangible losses matrix

Loss:	0	3,000	30,000	60,000	300,000
Prob.:	0.700	0.160	0.120	0.018	0.002

4-Insurance up to \$ 300,000 with \$ 3,000 deductible for \$ 7,080 prem.:

Loss:	0	3,000	30,000	60,000	300,000
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T.C.:	0	3,000	3,000	3,000	3,000
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4-The expected tangible loss of the fourth tool =

$$(0 \times 0.7) + (3,000 \times 0.16) + (3,000 \times 0.12) + (3,000 \times 0.018) + (3,000 \times 0.002) + 7,080 = \underline{\$7,980}$$

## Tangible losses matrix

Loss: 0 3,000 30,000 60,000 300,000

Prob.: 0.700 0.160 0.120 0.018 0.002

5- Insurance up to \$ 300,000 (full insurance) for \$ 8,400 prem.:

Loss: 0 3,000 30,000 60,000 300,000

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T.C.:0 0 0 0 0

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5-The expected tangible loss of the fifth tool =

$(0 \times 0.7) + (0 \times 0.16) + (0 \times 0.12) + (0 \times 0.018) + (0 \times 0.002) + 8,400 = \underline{8,400}$

# A) The minimum expected tangible loss criteria:

- 1-The expected tangible loss of the 1st tool = 5,760
  - 2-The expected tangible loss of the 2nd tool = 5,498
  - 3-The expected tangible loss of the 3rd tool = 7,920
  - 4-The expected tangible loss of the 4th tool = 7,980
  - 5-The expected tangible loss of the 5th tool = 8,400
- Then the proper tool under the expected tangible loss criteria is the second one (Retention with loss control).

## B) The worry method (total losses; tangible and intangible losses):

1-The expected total loss (tangible and intangible loss) of the 1st tool =  $5,760 + 4,000 = \underline{9,760}$

2-The expected total loss (tangible and intangible loss) of the 2nd tool =  $5,498 + 3,000 = \underline{8,498}$

3-The expected total loss (tangible and intangible loss) of the 3rd tool =  $7,920 + 2,000 = \underline{9,920}$

4-The expected total loss (tangible and intangible loss) of the 4th tool =  $7,980 + 500 = \underline{8,480}$

5-The expected total loss (tangible and intangible loss) of the 5th tool =  $8,400 + 0 = \underline{8,400}$

- Then the optimal tool under the worry method (expected total loss) criteria is the 5th one (full insurance).